Business Verticals



RETAIL

With a total of 23,642 retail outlets across India, BPCL provides Motor Spirit (MS), High-Speed Diesel (HSD), Blended fuels, Compressed Natural Gas (CNG), Liquefied Natural Gas (LNG), lubricants, and premium fuels including Speed and Speed 97. In addition, we offer Electric Vehicle (EV) charging facilities and other nonfuel services such as BeCafe, Quick Serve Restaurants, In & Out stores, ATM facilities, and various valueadded offerings, making BPCL a comprehensive fuel and service destination.

Key Highlights

31.09%

CNG Market Share as of March 31, 2025 (0.54% gain in FY25)

33.52 MMTPA

Market Sales in FY25

16.35%

Ethanol Blending in FY25 (Highest-ever Till Date)

- © Commissioned three Way Side Amenities (WSAs); total WSAs sites allotted reached 85 in FY 2024-25.
- 105 new BeCafés commissioned, taking the total network to 111 in FY 2024-25.
- © Commissioned 3,428 new EV charging stations in FY 2024-25, bringing our total to 6,563.
- Maintained a robust nationwide presence through 23,642 retail outlets supported by 80 depots, serving the entire length and breadth of the country.
- Apna Ghar (Trucker's amenities) developed at 152 retail outlets, ensuring safe and comfortable spaces for drivers in FY 2024-25.

