

Sec.3.4.1(L)

3<sup>rd</sup> June 2020

The Secretary,  
**BSE Ltd.,**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai 400 001  
**BSE Scrip Code: 500547**

The Secretary,  
**National Stock Exchange of India Ltd.,**  
Exchange Plaza, Plot No C/1,  
G Block, Bandra-Kurla Complex,  
Mumbai 400051  
**NSE Symbol : BPCL**

Dear Sir/Madam,

**Intimation on Impact of Covid-19 Pandemic on BPCL**

The whole of oil industry including BPCL witnessed a significant drop in crude oil prices and general fall in demand for products in the aftermath of Covid-19.

The impact of COVID-19 pandemic on the physical and financial performance of the company for the year 2019-20 was lesser as compared to the months of April and May 2020, as the nationwide lockdown was announced only in the last week of the financial year 2020. The following were the impacts of COVID-19 Pandemic on the company's business for the months of April and May 2020:-

- a) **Demand of Petroleum Products:** There was a significant fall in demand of Petroleum products in the month of April 2020 due to lockdown in the country and it was down by around 55% as compared to April 2019. However, with relaxations related to movement of goods and services given by Govt of India as well as certain state Governments, the demand for petroleum products has increased by around 67% in May 2020 over April 2020. Sales in May 2020 is lower by around 30% as compared to May 2019.
- b) **Refinery Operations:** Though there was no closure of any refinery of the Company, including Subsidiary and Joint Venture Companies, due to drop in the demand of Petroleum products, the operations of BPCL's refineries were curtailed to the level of around 63% of design capacity during the month of April 2020. However, with increase in demand for petroleum products in May 2020, the capacity utilization of refineries has gradually increased to approx. 77% by 31<sup>st</sup> May 2020. The Company shall resume its full operations as soon as situation permits.
- c) The Company has put in place a comprehensive strategy and developed Standard Operating Procedures (SOPs) to ensure the health and safety of stakeholders (employees, service-providers, contract work-force, petrol pump dealers & customer attendants, LPG distributors, delivery boys, etc.) while also ensuring business continuity. Secured Digital technology was extensively leveraged for information-sharing.
- d) The company witnessed growth in demand for LPG in the months of April and May 2020 as compared to previous year. The Company has increased the production of LPG by optimizing the operations in refineries and has been supplying approximately 14 lakh cylinders every day to the customers.

- e) BPCL managed the crude oil inventory by either deferring or cancelling some crude cargoes and diverting some to Strategic Petroleum reserves of Government of India.
- f) All critical supply locations of the Corporation continued operating during the lockdown period with all health, hygiene and safety measures in place. All the supply & distribution locations, including bulk storage terminals & depots, LPG bottling plants, aviation fuel stations, lube blending plants, etc., functioned with optimised manpower under the advisories of the respective State Governments & local administrations to maintain supply of POL products.
- g) The working at the Company's non-critical locations was streamlined with work-from-home norms and minimal physical presence to ensure proper social distancing, enabled through mobile communications, digital connectivity and dedicated portals.
- h) All guidelines as advised by MHA, State Governments are being complied with and comprehensive SOPs have been implemented. Additionally, for all major touch points with external stake holders like customers, tank truck / lorry crew etc., audio visual have been made to educate them about safety protocols.

As advised in the SEBI circular dated 20.05.2020, the impact of the COVID-19 on the financial statements, to the extent possible, shall be disclosed while submitting the financial statements under Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

Thanking You,

Yours faithfully,

For Bharat Petroleum Corporation Limited

(V. Kala)

Company Secretary

