

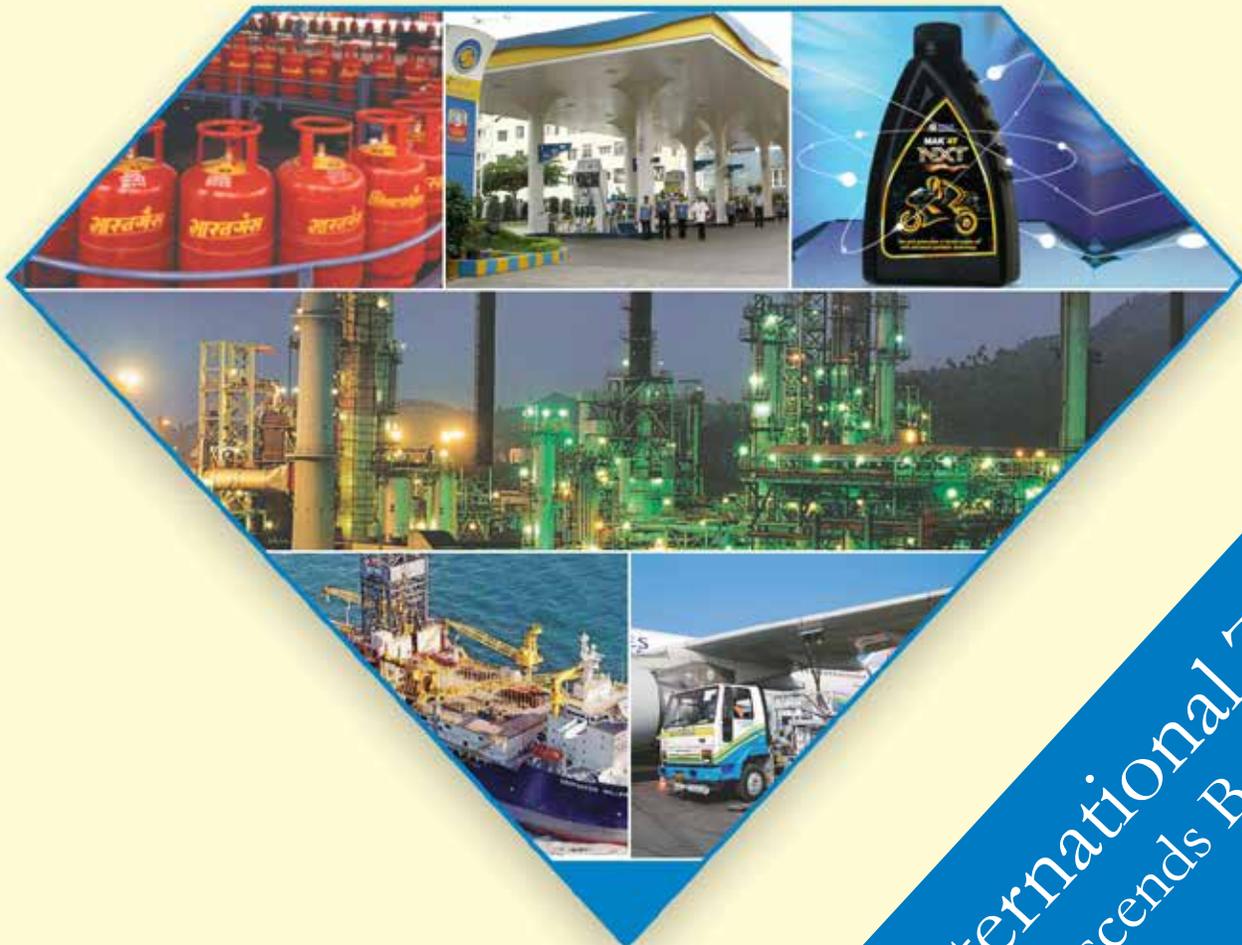
# पेट्रो प्लस PETRO PLUS



Energising Employees

VOL-VII / Issue 2 / 2017-18

## Bharat Petroleum now a MAHARATNA



International Trade  
Transcends Boundaries

*Bharat Petroleum has finally attained a historic milestone – Maharatna status - taking its rightful place amongst the elite club of Maharatna companies in the public sector fraternity. It is wisely said, “Great performance is never luck. It takes a lot of focus, heart and hard work.” We have reached for the stars and with perseverance, dedication, relentless efforts and commitment, we have reached our lofty target ! “In your goals to go the extra mile, prepare to pay an extra cost. Excellence is to be exceptional, surpassing, more competent and a step ahead with what is in your hands,” goes sage advice. All of us in Bharat Petroleum possess these vital ingredients for success in ample measure, and we’re committed to continue on this challenging path, to steer this great company to stratospheric heights ! The sky has never been the limit for us, as we’re conditioned to operate beyond borders, seeking new dimensions in our endless search for opportunities.*

*We’ve featured our dynamic International Trade team in this issue. It is unbelievable the way they work round the clock 24x7 to ensure security of supplies to our Refineries ! Moreover, the profitability of our Company is inextricably linked to the decisions they make on the purchase of crude from various sources. Continuous updation of their knowledge bank and well coordinated decision making are their strengths and unbridled enthusiasm catalyses their daily activities. Read about this well-knit team in our feature article.*

*The Ideas Contest 2017 as well as all the other energizing initiatives from the HRD stable are also featured in this issue. Our hearty congratulations to the winners !*

*The "MAR" quiz on the back cover is sure to tickle your grey cells!*

## PETRO PLUS

VOL-VII / Issue 2 / 2017-18

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Ms. Marianne Karmarkar

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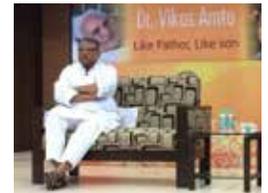
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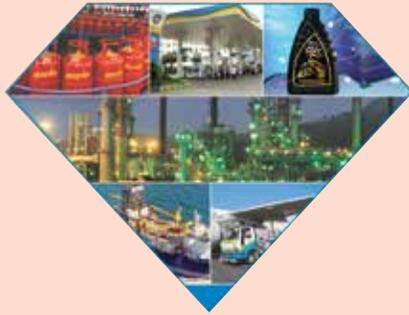
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# Bharat Petroleum now a MAHARATNA



*Our C&MD and Directors cutting the Maharatna Cake.*

Our hearts swelled with collective pride when the Government of India conferred Bharat Petroleum with Maharatna status in September 2017. It has been a long and arduous journey, but we have once again proved that we're made of sterner stuff – no mountain is too high, no ocean too deep for a BPCLite to surmount! Our dedication and determination are only matched by our commitment and unwavering focus on the goal we've set for ourselves. Our business partners have also contributed immensely to our outstanding performance and we are grateful for their unceasing support and cooperation in all our endeavours.

BPCL is the eighth Maharatna company amongst 300 PSEs, the others being BHEL, GAIL, NTPC, SAIL, Coal India Ltd., IOC and ONGC. The Maharatna status will help the Company raise cheaper funds, apart from giving financial freedom, empowering our Board to sanction investments up to Rs. 5,000 crores in a single project.

The criteria for BPCL to get the Maharatna status was that it was already a Navratna, having a significant global presence, with an annual turnover of more than Rs.25,000 crores, average annual net worth of more than Rs.15,000 crores, and an average annual net profit after tax of more than Rs.5,000 crores during the last 3 years. BPCL's annual turnover for 2016-17 was about Rs.2,42,048 crores, while the net profit was about Rs.8,039 crores.

Addressing the media at the Post AGM Press Conference, Mr. D. Rajkumar, our C&MD said, "BPCL will use its enhanced financial powers to expand the value chain and aim for a capital expenditure of Rs.1 lakh crores over the next five years, of which Rs.45,000 crores is slated for the petrochemicals sector alone, to get better margins. BPCL will take up large projects and the focus would be on profitability."



## Message from Chairman & Managing Director

Dear Friends,

Today is a momentous day for BPCL - a day that will forever be cherished in the history of the Corporation! I feel honoured and privileged to be sharing this historic milestone with you all. It is with immeasurable joy that I share with you that the Government of India has conferred Bharat Petroleum Corporation Limited with the **MAHARATNA** status. BPCL is now empowered to exercise the powers of a Maharatna Company as governed by relevant guidelines issued by the Department of Public Enterprises, primarily focusing on enhanced financial autonomy and additional decision making authorities with respect to manpower restructuring.

My hearty congratulations to each and every one of you, who have played such a pivotal role in attaining this prestigious status. This is a stupendous achievement, and we should take pride in being elevated to this elite club of Maharatna Companies, akin to the crown jewels of the public sector fraternity. I dedicate this distinguished honour to all who have passed through the portals of BPCL, who over the years, have passionately and wholeheartedly participated in BPCL's spectacular journey. I would also like to convey my sincere gratitude to all the eminent leaders of BPCL for being the driving force of the Company and directing its growth trajectory to this lofty peak.

The future promises to be bright and exciting and we have a monumental task ahead of us - to live up to our coveted status and energize the lives of all our stakeholders.

Heartiest congratulations once again!

D. Rajkumar

“With great power there must also come - great responsibility!” We are now the Brand Ambassadors of a Maharatna Company, so this should be reflected in our outstanding performance, innovative approach and excellent execution. Let us strive to exceed the expectations of all our stakeholders and evince ecstasy at every touchpoint, providing them with a ‘Maha-BPCL’ experience !

# International Trade

## TRANSCENDS BOUNDARIES

“The world can run without money and currencies but not without business and trade,” said the author, Amit Kalantri, spouting a truism we’re all familiar with. “If goods don’t cross borders, armies will,” quipped the economist, Frederic Bastiat. Since the beginning of time, trade has provided mankind’s most significant meeting place, the market. Apart from being a vital component of our country’s future, international trade helps shape and form the world.

Of all the commodities traded, oil has been at the center of most of the important worldwide economic and geopolitical changes of the last 150 years. The oil market is constantly evolving, churning out opportunities galore. However, trading of hydrocarbons remains a very complex area, due to the presence of various interconnected players and processes, and requires specialized skills to capture potential and create value.

Over the last few decades, India has been among the world’s fastest growing economies, with GDP doubling between 2002 and 2018. As the Indian economy grows, so does its appetite for energy, especially oil. Approximately 80% of India’s oil needs are met through imports.

Our International Trade (IT) function plays a very important role by acting as a bridge to move hydrocarbons from surplus markets to deficit ones. IT provides a critical link between the international oil market and our refineries and facilitates BPCL to meet the ever increasing energy needs of consumers.

IT engages in import of crude oil, import/export of petroleum products, ship chartering, risk management

*IT engages in import of crude oil, import/export of petroleum products, ship chartering, risk management and various operational activities, to ensure the security of supplies to refineries*

and various operational activities, to ensure the security of supplies to refineries and export/ import of surplus/ deficit petroleum products from/to the country. Within BPCL, IT works in close coordination with the Refineries, Supply Chain Optimization (SCO), LPG SBU, Retail SBU etc. IT also deals with various external agencies like Counterparties, Shipping companies, Shipping brokers and agents, Surveyors, Port authorities, Custom authorities, Government bodies, etc.

International Trade works in a culture of mutual trust and collaboration and is organized in five main groups:

- Crude Oil–Trading, Shipping & Operations)
- Products–Trading, Shipping & Operations ) Front Office
- Derivatives Desk-Risk Management )
- Compliance & Governance Middle Office
- Finance Back Office

Oil markets run on 24x7 basis and every day we see new opportunities and challenges to generate



### **Ms. Dipti Sanzgiri Executive Director (IT)**

International Trade is our window to the truly global aspect of Oil trading. Given the nature of this commodity and the impact that it has on political, economic and social wellbeing of countries, there are many variables of all these areas that influence prices in the global market. Which is why the study of this highly dynamic global market and all its variables that are at play, on a daily basis and sharing the same with those who need to know, is the way the day starts in IT. Unravelling the complex play of these variables is addictive to some of our traders!

Access to information therefore is value in this business. And to get that access, what is needed is relationships with diverse partners. It is of immense importance how we manage relationships, not only with global suppliers and shippers, but also other refineries in the country, for us to be able to synergise. The value here is so high that reaching out to each other in need and responding with the intention to help, is normal.

incremental value. With increasing volumes of physical trading, shipping, operations and risk management, it is an imperative for us, not only to monitor international commodity market fundamentals, but also to keep a strong track of factors such as global financial markets, the geo-political scenario and domestic markets, which have a major impact on the commodity market. It is heartening to see the groups work cohesively to achieve goals and meet every challenge with a synergistic solution.

The atmosphere is always charged over here! As Anuj Jain, Sr. Manager (IT) Commodities Derivatives says with a sparkle in his eyes, "Imagine a job where, when you wake up, the only sure thing about your work day is that it will be full of surprises! That's how a typical day looks like in International Trade. As the day starts, the morning bell rings at 10 a.m., everyone gets to the

IT is also in a place which connects it very intensely to all the refineries and also the marketing SBUs along with SCO. And the collaborative decisions that we take have huge value to the company, which may not get noticed in its presence, but absence of which can cost the company millions of dollars.

Being a PSU, we have been procuring crude within a very tight framework of the Government. However, as the nature of the market significantly shifted, thanks to the US oil and gas revolution, Government realised the need to change these processes to create place for global practices. We have been the first mover in this space and with the consent of our Board, we are now migrating to the procurement of spot crude oil through a trading desk. Unthinkable a couple of years back! We have partnered with M/s Shell, an Oil Major with the biggest trading operations, and will start procuring through their trading desks, with our officers learning the process for a couple of years, after which we will operate independently. During this period, our officers will need to demonstrate the highest level of learning agility.

I have also learnt one thing after spending so many years in BPCL, that our company is what it is because of the silent contributions of many sincere and genuine officers. Yes, we do need high fliers to create shake ups and to bring in new ideas and energy, but at the end of the day, the consistent constancy of performance comes from this majority. And in IT we can't do without such sincere dedication, to look after the interest of the company and I am grateful that our team is exactly that.

trading floor for the daily meeting and you are off into a world of excitement! The Department is dynamic, always in line with evolving market practices. We have close coordination, so all decisions are taken together in a collaborative manner."

### **Crude Oil Team**

The Crude Oil Trading team ensures uninterrupted supply of crude oil to our BPCL refineries at Mumbai and Kochi, as well as our joint venture refinery at Bina (BORL). With the expansion of Kochi refinery, the group processing capacity is expected to touch 1 million barrels per day (bpd) in the next 4-5 years. Part of the requirement is met through indigenous crude oil and the balance requirement is met through imports on term and spot basis from diverse suppliers across the globe. Term agreements are entered into with National Oil Companies (NOC) and other counterparties, while Spot cargoes are imported through



**Section Heads** : Mr. Chandra Dev Singh, Mr. Kiran Trivedi, Ms. Dipti Sanzgiri, Mr. Ramakrishnan N, Mr. Senthil Kumar GR and Mr. Debanjan Saha.

tenders on a need basis from registered counterparties, to ensure flexibility in the procurement system and also take advantage of market dynamics. We normally have 75% term contracts and 25% spot contracts. In the financial year 2016-17, International Trade handled approximately 25 MTPA of crude oil.

“The feedstock of the Refineries is crude, which accounts for 98% of the raw material cost,” says Kiran Trivedi, GM (IT) Crude. “Our company’s profitability and GRMs of Refineries are dependent on crude - when, how and at what cost it is purchased – and there are 80 different crudes! Our endeavor is to place the right crude of the right quality and quantity at the right time at the right location at the right price. Our refining capacity has increased sevenfold, but our tankage has not increased likewise, resulting in complex problems, as product tankage has different specifications. Every time a specific crude is required, there are more constraints in Mumbai as Marine Oil Terminal (MOT) has only one jetty for importing crude oil for BPCL and HPCL and Mumbai port has draft restrictions. BORL gets four cargoes in a month through a Special Buoy Mooring (SBM) dedicated for BORL at Sikka.”

“In the business ecosystem, the horizon is much broader now. The world as a whole has exploited resources and is moving towards more efficient renewable energy alternatives. The demand will slowly reduce as there is more than enough oil available. Our Petroleum Minister engages with oil producing countries for large quantities from the Middle East, juggling different cultures and different strengths, operating in world supply-demand flow dynamics. Business has no language, culture,

religion, race; one has to be sensitive to human beings – beyond that, nothing else is required. Sometimes there is industry level collaboration through the Industry Working Group, which conducts joint negotiations, providing economies of scale. We need to reduce dependence on imports from the Middle East, as 90% of our crude comes from OPEC,” he adds.

Anurag Mittal, DGM (IT) Crude Trading explains, “Crude oils have trading cycles. The Refineries need crude at short notice, so we need to have constant engagement with the market to secure

crude at competitive prices. Handling 75% of the cost of the company is a great responsibility; hence, we keep optimizing procurement and exploring market opportunities to add high value to the Corporation. It is a challenging task with no postponements, so we try to anticipate pitfalls to minimize events and continually plan to keep abreast of issues and respond instantly.”

“We scout for various crude oils from the international market and add value through exploring new crude oils from new geographies at competitive costs,” states Amit Bilolikar, Sr. Manager (IT) Crude Trading. “Recently, US crude imports were in the media. Commercial evaluation is done before adding to our crude oil basket. Liaising with traders and suppliers is a new experience for me, requiring good people management skills. In the department, we continuously share knowledge, with regular updates, so that we’re all on the same page and can respond to any issue promptly.”

The whole IT department works like a well-oiled machine. Once loading dates for shipments are finalized by the Crude Oil Trading team, information is passed on to the Crude Shipping team, who charters suitable vessels for uplifting these shipments by ensuring an optimal mix of Time Charter, COA (Contract of Affreightment) and Spot Charter vessels. BPCL has currently one Time Chartered Vessel for a period of two years and a COA with Shipping Corporation of India (SCI) for VLCC cargoes for a period of three years. Time Charter vessels provide freight security, whereas COA provides us flexibility in planning the movement of cargoes. There are various sizes of vessels – starting with ‘small’ 80 TMT Aframax Vessels,

'medium' 130 TMT Suezmax Vessels and 270 TMT Very Large Crude Carriers (VLCCs).

Declares Vijay D'Souza, DGM Crude Shipping (IT), "The key focus areas for the Crude Oil Chartering team is timely availability of crude in the Refineries and optimum cost in freight. Our actions have wider ramifications in the crude processing cycle, as non-performance of vessels can result in non-availability of crude at the Refineries resulting in crude cut, processing loss and non-availability of end products. The huge freight bill of Rs.1500 crores annually, necessitates continuous monitoring of the freight market, studying the vessel positions for our loading dates and entering the market at the optimal time. Every month, the Time Charter vessels undertake 2 voyages, 3-4 voyages are through the COA and the balance 10-12 voyages are done through spot tendering (voyage charter). We handle about 150 liftings every year, predominantly from the Arab Gulf, some from West Africa and the Far East (Malaysia / Brunei) and a few from the Mediterranean. In addition, we also in-charter about 40 vessels for BORL.

He continues, "We follow the directives laid down by Ministry of Shipping (MoS) in promoting Indian Shipping by giving Right of First Refusal (ROFR) to Indian flag vessels. Currently, the goal of the MoS is to take the share of the Indian Flag vessels to 50% from the current level of 25%, by acquisition of more ships by Indian shipping companies. Accordingly, it was decided recently by MoS that two OMC's (IOC & BPCL) award a 5 year contract to Indian shipping companies on a pilot

basis for Time Charter of vessels, so that they can then avail bank loans for purchase of new ships."

The Crude Oil Operations team coordinates with the vessel owners, Operations group at load ports and discharge ports, as well as Surveyors right from the time of in-chartering of the vessels till such time as the ship safely discharges at the discharge port.

### *Our Company's profitability and GRMs of Refineries are dependent on crude - when, how and at what cost it is purchased*

"Operations is 24x7 work on a continuous basis, where we have to be alert for any problem," comments Ravi Mehrotra, Chief Manager (IT), Crude Operations.

"There are many complexities involved, many uncertainties, but prompt decisions are critical, as there are huge financial implications. Proactive action is necessary, using our best knowledge and experience, with new technology providing new insights. We use vesseltracker.com to monitor vessels online with real time data on their position, status, speed, loading/unloading etc. Contracts are well defined and suppliers are professional in their dealings, resulting in prompt payments. Apart from Standard Operating Procedures (SOPs), many process improvements have been incorporated into the system and case studies are available on the knowledge management portal, to bring in consistency in every activity and minimize losses."

There are many complexities involved, many uncertainties, but prompt decisions are critical, as there are huge financial implications.

### **Product Team**

The Product Team plays an important role in matching the demand-supply gap in the domestic market of different petroleum products through imports/exports. It aspires to establish BPCL as a preferred trading partner in the international market for import/export of petroleum products.

Imports/exports are based on the market assessment of demand of individual products and supply potential from indigenous sources, based on the requirements conveyed by the LPG SBU (in case of LPG) and Supply Chain Optimization group (in case of all other products). Imports are primarily of LPG and occasionally other products like Reformate (Blend stock for Gasoline) etc. Term agreements are entered into with National Oil Companies, mostly of the Arab Gulf region for import of LPG for a calendar year. Exports are primarily of surplus products



**Crude Oil Team:** Mr. M I Khan, Mr. Muralidharan, Mr. Amit Bilolikar, Mr. Vijay D'souza, Mr. Kiran Trivedi, Mr. Ravi Mehrotra, Mr. Moses Tuscano, Mr. Anurag Mittal and Mr. Aakash Agarwal.

like Naphtha, Furnace Oil and specialty products like Benzene etc. The Product Trading team deals with registered counterparties through a tender system.

When vessels get nominated by suppliers or buyers, Product Operations (international as well as domestic coastal) seeks vessel details and forwards them to loading locations for vessel acceptance and coordinates with buyers/suppliers, loading/ discharge locations, surveyors, agents, etc.

For imports, mainly LPG, Product Chartering arranges suitable vessels on Time Charter or Spot Voyage for the lifting of LPG from various suppliers. It also arranges vessels for coastal movement of other petroleum products like HSD, MS and lubes, etc. depending upon the market conditions and requirements of respective user SBUs. In the FY 2016-17, IT exported a total of 2,398 TMT of petroleum products, while LPG imports were at 2,711 TMT.

“IT is the lifeline for LPG imports for BPCL, as 50% LPG is imported, so we play a critical role in the fueling line,” averred G.R. Senthilkumar, DGM (IT) Products. “We also play a vital role in the value chain of the Refinery, as surplus products need to be evacuated on a timely basis to ensure Refinery uptime. For Marketing, coastal shipping is essential, using seaboard movement for placement of products to coastal zones. Imports of critical products are quickly arranged during Refinery shutdown or a spike in demand, to bridge the demand–supply gap. LPG is no.1 in growth in the industry, necessitating LPG shipping. IT coordinates supply of Fuel Oil to Matrix Bharat Pte Ltd. (MXB) on an ‘arm’s length’ basis, which is mutually beneficial for both. It helped BPCL establish a base in Singapore and Fujairah (UAE).”

*IT is an interesting field. The horizon is different, talking to people across the globe with diverse work cultures*



**Risk Team:** Mr. Anuj Jain, Mr. Chandra Dev Singh and Mr. Debanjan Saha.



**Product Team:** Mr. Vaibhav Gandhi, Mr. Srinivas Bhat, Mr. Senthil Kumar GR, Mr. Sandeep Govil and Mr. Deepak Rai.

The latest entrant to the IT department is gung-ho about his job. “I’m happy to have got the opportunity to interact with international delegates in the market. We constantly need to be updated on events in the domestic market too, as traders ask for information on Indian products,” says Vaibhav Gandhi, Manager, Product Trading (IT). “On a daily basis, we use ICE (Inter-Continental Exchange) Chat to communicate with traders worldwide. It connects immediately, keeps the interaction alive and it is recorded in a log. What is also unique about our Department is that we have a trading floor design without cubicles and working is transparent.”

“IT is an interesting field. The horizon is different, talking to people across the globe with diverse work cultures,” states Srinivas J. Bhat, DGM (IT), Products Shipping. “BPCL requires mixed LPG i.e. Propane & Butane. Semi-refrigerated vessels can do mixing on board. As Pipavav & Porbandar have no mixing facilities, these vessels are used for discharge at these ports. As Budge Budge is a river port, only vessels of less width and less draft can be deployed. We’re continuously looking for opportunities, which makes it exciting & interesting. There are 11 time chartered vessels, out of which 3 are for LPG.”

### **Derivative Desk - Risk Management**

Volatility in crude oil and petroleum product prices impact the margins of refineries. The Derivative Desk hedges BPCL’s exposure to refining margins and freight costs. The derivative positions are taken in Singapore product cracks for Gasoline, Naphtha, Jet/Kerosene, Gasoil and HSFO against Dubai crude oil and for

crude differentials. Product cracks mean the difference between product prices and crude prices. BPCL also manages freight risk for its COA/Spot voyages and for time charter vessels. All transactions are done through an e-tender platform with an apt mix of registered counterparties representing Investment Banks and Physical Trader Houses.

“Knowledge management is the key. With our in-depth knowledge of crude oil and derivatives, we anticipate various scenarios, do the necessary groundwork, make a fundamental analysis, use foresight and insight and then make informed decisions,” admits Mr. Chandra Dev Singh, Chief Manager (IT), Commodities Derivatives. “The stakes are very high! With a USD 400 million hedging budget, one trade call can go up to USD 1 million! We have taken good decisions, which are unique in the industry, regarding freight costs, and have reaped rich dividends. We’ve also used zero cost caller options to advantage. If what we anticipate happens, it gives us immense satisfaction. We enjoy an excellent reputation in the market and have often been requested to speak at conferences on risk management, crude oil markets, trading regulations and software.”

## Compliance & Governance

Middle office ensures proper governance and regulatory compliance in IT. It constantly monitors whether the laid down policies, guidelines, rules and procedures are being properly followed. It is responsible for risk analysis and reporting to the management and Risk Management Committee of the Board, on a periodic basis.

“Functions like risk identification, risk measurement and risk reporting including hedging position management safeguard the company from any untoward situations,” opines Debanjan Saha, Sr. Manager (IT) Risk Management. “The excitement is in protecting Refinery margins and having a sentry check. We need to predict price movements, gear up to ward off against adverse price scenarios, adopt certain hedging positions to minimize losses and build on analytics capabilities.”

## Finance

“The main role of Finance is growth of the business with governance,” states Mr. N. Ramakrishnan, GM (Finance) IT. “Our crude oil strategy goes to SCBT, CFD and the Board for approval, demonstrating its vital importance and huge finance implications. What is unique about this dept. is that we’re dealing in crores! One parcel of one million barrels costs Rs.300 crores, so the impact of every transaction is huge. We spend about Rs.55,000 crores for crude every year. As the stakes are high, the

processes and systems are crucial. IT also contributes significantly to the GRM of the Refineries.”



*Finance Team: Ms. Puja Choudhary, Mr. Suresh Reddy, Mr. Manish Parikh, Mr. Ramakrishnan N, Mr. Rakshit Maheshwari and Mr. Dhruv Jain.*

“The demand for LPG is always very high; moreover, there are fluctuations in demand at different locations, depending on the MOP&NG initiatives, like the PMUY Scheme. The challenges are the infrastructure and logistic constraints due to limited port facilities. When chartering vessels, either by voyage charter or time charter, we’re extremely careful about avoiding demurrage, which may be to the tune of USD 20,000 per day!” he continues.

IT has an embedded Finance broadly looking after governance including compliance of laid down guidelines like the Customs Act, Income Tax Act, Service Tax Rules etc., registration of counterparties, budgeting for ongoing activities, negotiation, award of contracts, payments, cenvat credit, derivative settlements, data management and analytics to support business decisions, closing of accounts including coordination with Statutory Auditors, Internal Auditors, Government Auditors, financial reporting, MIS and other related activities.

He adds, “Obtaining a refund of around Rs.38 crores from Customs authorities was a significant achievement for our Finance team. They had taken a stand that customs duty is payable on the Bill of Lading quantity as against our stand that duty is payable based on shore tank receipt quantity. It was a herculean task to convince them, but we managed it.”

“IT Finance makes payment to the tune of USD 10 billion (Rs.65,000 crores) to National Oil Companies, MNCs, Traders, etc. across the globe. These payments

are made as per the contractual terms, timely and correctly. This has helped us in establishing credibility in the market. One example is Saudi Aramco giving us open credit to the tune of USD 400 million (around Rs. 2500 crores) without any security”, he concludes.

“For imports of crude and products, I’ve been handling third parties like Mumbai Customs, Mumbai Port Trust and BMC,” proudly states Sujata Sawant, Assistant, IT. “Timely action is required. With my experience, I do all the documentation and solve issues personally, working sometimes till 8 p.m. I enjoy a good rapport with them and know their systems and working thoroughly. I succeeded in obtaining Rs. 32.01 crores refund from CESTAT, after providing the details of 414 files for the period from 1992-1997 to Assistant Commissioner of Customs. Similarly, I worked for a refund from Mumbai Port Trust for Rs. 30 lakhs. For my efforts, I was rewarded with the Daksh Sarvottam Award in 2015 and was a finalist for the Daksh Sarvochh Award, national round. I consider this as my contribution to BPCL’s growth and development.”

Says Kiran Trivedi, “The driving force is people – with an average age of 35 years, individuals are inspired to go

beyond themselves, to work with passion in teams, to be consistent in thinking, behavior and action. Execution is challenging, so we have to mentor them and retain a conceptual leadership style, with a fundamental belief in their inherent desire to contribute to something better. People respond so beautifully.”

### Future Outlook

Ms. Dipti Sanzgiri is optimistic about the roadmap for IT, “As we move into the trading desk era, the International Trade team intends to add on substantially to the bottom line of the corporation and gradually become a profit center by itself. With our refining capacities and its complexities growing, the opportunities and flexibilities have increased substantially and IT intends to seize this opportunity with both hands, experimenting with crudes /geographies that can give us higher margins. Also with BPRL getting its own equity crude, we look forward to marketing that through our desk.”

IT does have a glorious future ahead; driven by its inspiring leadership and enthusiastic and passionate team, the sky is the limit for them to work wonders and script the success story of the Corporation!

*The International Trade team intends to add on substantially to the bottom line of the Corporation and gradually become a profit center by itself*



*Staff Team: Mr. Pravin Patil, Ms. Sujata Sawant, Ms. Sayili Padte, Ms. Ranjana Sarvagod, Ms. Neha Marudkar, Ms. Dhanlakxmi Kenkare, Ms. Hema Nadkarni, Ms. Shilpa Sule, Ms. Soonoo Choksey, Ms. Shyama Kamat, Ms. Parvathy Iyer, Mr. Wasnik Homdeo and Mr. Hemant Dhage.*

# IDEAS : MINE OF GREAT MINDS

## Chairman's Award



### Winner: Design and Development of Hexane for Pharma and Polymer Applications

Of the 180 TMTPA estimated demand of Hexane in India, roughly 75% is imported and consumed in critical applications like Pharmaceuticals and Polymerisation. This market has a potential of close to 100 TMTPA. I&C spotted a big opportunity to tap this potential and ideated, planned, designed and developed Hexane suiting to these applications in association with Mumbai Refinery. This idea will generate margins of about Rs.12 Crores per annum to BPCL.

Team: Anurag Saraogi, E. A. Vimalnathan, C. J. Iyer, Amit Garg, Sanjay G Kargaonkar, Shankar N Karajagi (I&C WR and CO)

### Winner: Production of Hexane as a Byproduct from Mumbai Refinery Isomerization Unit

Out of the box thinking by Mumbai Refinery resulted in making India the first in the history of refining, to produce very stringent quality hexane as a byproduct along with isomerate – a motor spirit blend component - from its Isomerization unit. This isomerization unit has modified the product slate of BPCL by moving from production of 'food' to 'pharmaceutical / polymer' grade hexane, thereby increasing BPCL's market share. Apart from taking India on the road of total BS IV MS sufficiency, this corresponds to a value addition of ₹ 32.6 crores per annum. It was adjudged as the winner of the 'Best Innovation in the Refinery Category' for the year 2016-17 by MOP&NG.

Team: K S Chaudhary, P V Ravitej, A C Prabhune, P A Shanware, Banothu Rama Naik, A Agarwal (Admin Office – Mumbai Refinery)

## Most Impactful Idea



Winner: Retail Strategic Sales Forecasting Model (RSSFM) : A Bottoms-Up Approach to Inventory Management and Industry Analysis

Team: Keshav V. Shenoy, P S Ravi, S Prakash, Rahul Tandon, Sameet Pai, Ashish Nainani (Retail Regional Office, Madras SR)



Winner: MS and Diesel Maximization Plan in Kochi Refinery by Utilizing Existing Facilities

Team: I Sasi, Jacob Jose, C K Soman, Joseph Paul, S Ramanathan, C Rajeev, Rajan Theo, Umesh P Mallia, Mahesh Kumar B, Vivek V, Rajesh B (Admin. Bldg., Kochi Refinery)



## Mind's Eye - Marketing

Winner: Vadinar Bina Pipeline capacity augmentation to 7.8 MMTPA (1200 M3/Hr) and ability to handle high viscous crude by injection of drag reducing additive injection at intermediate pigging stations (Somasar & Sandavata)

Team: Anirban Chakraborty (VBPL – Vadinar, Mumbai Refinery)



First Runner Up: Make In India

Team: Arendra Singh (Mumbai Fuel Farm-AFS- WR)

Second Runner Up: Modification in Filling Gun to arrest LPG Leakage

Team: Mayank Rai – (Uluberia LPG ER)

## Mind's Eye - Refinery

Winner: Increased Safety and Overcoming the Problem of Frequent Coke Formation in Furnaces in Whole Refinery by a Small Innovation and also with Reduced Cutter Optimization

Team: V Prasad (Admin-Off.Area, Mumbai Refinery)



First Runner Up: Commercial Trial Production of De-Aromatized Solvent (D-80) in Lobs Plant

Team: Neeraj Pancholi (Prim.Process.AR, Mumbai Refinery)

Second Runner Up: Routing of TGTU Absorber Overhead Line near to Incinerator

Team: Varun Bhardwaj (BORL)

## Creative Stroke (Technical) Refinery



Winner: Completion of DHT Project in the fastest possible duration setting industry benchmark

Team: R B Hajare, V Chandrasekaran, A P Patel, Naveen Kumar Lal, M. Saldanha, Kumar R (Admin-Off.Area, Mumbai Refinery)

First Runner Up: Development of Indigenous Lube Oil De-Waxing Catalyst (Bharat Hi-Cat) and its Commercialization at Mumbai Refinery LOBS Plant

Team: Kishore Kumar, Shivanand Pai, Lalit Kumar Mathew, Mahesh W Kasture, P G Muley (Greater Noida, Mumbai Refinery)

Second Runner Up: Innovative methods for improvement in Reliability of ECS

Team: K Vijayaraghavan, Anshul Gupta, Sanjay Prasad, Vipin Gupta, Shiva Shanker Dayal, Rampal Singh (BORL)

# Creative Stroke (Process & Systems Improvement) Refinery



Winner: Remote I/O concept for MCC related controls and interlock inputs and DCS to ECS signal exchange for MCC Indication

Team: A Mohanlal, Ashok Simon, Georgi Varkey Abraham, Viji Joseph, Saju K S, Suji Paul (Admin. Bldg., Kochi Refinery)

First Runner Up: Regulation of Contract Workmen entry into Mumbai Refinery

Nasreen M Khan, S. R. Chandekar, Ravinder Karan, G S Waghmare, Pushpalatha Ravi (Admin-Off.Area, Mumbai Refinery)

Second Runner Up: Save time, cost and reduce effort with interactive operating manuals & intelligent P&IDs replacing the conventional hard copy documentation system for operating manuals, P&ID, PFD MSD, data sheet etc

Team: Mahesh S, Mathews M John, Vivek V, Aadhil Prabhu, A Ahamed, Ankit Biyani, D Ajith (Admin. Bldg., Kochi Refinery)

## Creative Stroke (Technical) Marketing

Winner: Unconventional, Economic & Easy Treatment of soft clayey soil with PVD for construction of AG Tanks

Team: Paul Sanjeeb Kumar, Mahesh Kumar Taneja, Subhadip Saha, Ashutosh Kumar Choudhary, Saswata Chakraborty, (E&P, Budge Budge Installation, Eastern Region)



First Runner Up: Real time product quantity in tank lorry

Team: Mahatme Nitin, Arpit Tiwari, Ajinkya Padate, Yeshwant Madhura, Painadath L C, Mukherji H Saibal, N S Selukar (Retail Koyali Inst. WR)

Second Runner Up: Receiving and Processing High Pourpoint Crude Oil Mangala at Kochi Refinery

Team: A Sathiyarayanan, P Raman, Anurag Mittal, KA Trivedi, R Sreekumar, Chithra Viswanath (Supply Chain CO/WR)

## Creative Stroke (Process & Systems Improvement) Marketing

Winner: Energizing environment through innovative soil rehabilitation

Team: Shalini Gupta, S Bhargava, S S Varadkar, Raguraman M Iyer, Patil S D, Manish Balwant (Greater Noida, Mumbai Refinery)



First Runner Up: Earth Pits went live at Koyali Installation

Team: Padate Ajinkya, Yeshwant Madhura, Mahatme Nitin, Arpit Tiwari (Retail Koyali Installation WR)

Second Runner Up: Nishaan- Fleet Management -LPG Packed Vehicles

Team: M Sivaprasad, Reddy, C R Srikanth (Kurnool LPG SR)

# Creative Stroke (Customer Satisfaction Enhancement) Marketing



Winner: Ujjwala Suraksha Mitra: Safety Ambassador of Bharat Gas

Team: Sanjay Yadav, Deepmalya Datta, Himanshu Jain, Ankur Gupta, Amanpreet Singh, Tejeshwar Raj (Sultanpur Lpg Northern Region )

First Runner Up: NXT Premier League

Team: M Kiran, Sudhakar Babu M, Ravikanth Govindu Venugopal S, Sherin Raphael P (Lubes Coimbatore AMM Office – SR) (Retail Koyali Installation WR)

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Second Runner Up: Using E Cart for Delivery of LPG Cylinders

Team : Rohit Sethi, Vineet Singh, (Piyala LPG Northern Region)

## Echo Award

Winner: Niranjan Kumar  
(Retail TM Jamshedpur Eastern Region)



The HRD Team



## Socratix – The Case Study Challenge

It is inspired by the Socratic method of learning by questioning assumptions. During its ninth year, Socratix presented a unique journey of analyzing and solving three inter-related Harvard cases studies in the areas of product excellence, operational excellence and customer service excellence. This year, the event attracted participation from 199 teams.



## Mercurix – The Art of Storytelling

This unique platform enables participants to use storytelling as a tool for effective leadership and culture-building in the organization. During its eighth year, Mercurix had the theme of 'Narrating a story to change the world around us' which attracted participation from 192 employees across India.



Winner Above 35 years



Winner Below 35 years

SOCRATIX WINNERS		MERCURIX WINNERS		
POSITION	NAMES	POSITION	ABOVE 35 CATEGORY	BELOW 35 CATEGORY
WINNER	BARLEEN KAUR (IGC) KHALID AHMED (IGC)	WINNER	CHAITANYA GOVANDE (ISC)	MURARI NARAYAN JHA (LUBES)
1 <sup>st</sup> RUNNER UP	V. ANJANA DHEVI (RETAIL) G. HARSHRAJ (RETAIL)	1 <sup>st</sup> RUNNER UP	SUDHAKAR V. R. (LPG)	ABHISEK NANDA (HRS)
2 <sup>nd</sup> RUNNER UP	RAHUL RADHAKRISHNAN (INTERNAL AUDIT) ARCHANA K. R. (INTERNAL AUDIT)	2 <sup>nd</sup> RUNNER UP	SASI I. (KOCHI REFINERY)	MONICA JAISWAL (HRD)
3 <sup>rd</sup> RUNNER UP	J. S. PATNAIK (GAS)	BEST DEBUTANT	VIVEK KAYANDE (HRS)	---
4 <sup>th</sup> RUNNER UP	ARCHANA A. V. (KOCHI REFINERY)	SPECIAL JURY AWARD	---	SHIV ASHISH SINHA (LUBES)

## Rytink – Write a Winning Case

This is a biennial case writing competition that aims to capture the critical stories of BPCL by effectively building the case research and writing competencies of participants. The second edition of Rytink launched in December 2016 received an overwhelming response in the form of 52 participating teams.



Team Members	Case Title	Position
Arya Gourav (Mumbai Refinery) Sanguley L (Mumbai Refinery)	Petroleum pipeline leak: Learning lessons for a better tomorrow	Winner
Kurian Parambi (HRD) Pallavi Venkatesan (HRD) Nandiraju V S Manjeera (HRD)	BPRL & Russia: A rendezvous with success	1 <sup>st</sup> Runner Up
Sanjeev Agrawal (Retail) Arnik Mathur (Retail)	Value maximization through terminal automation in retail operations	2 <sup>nd</sup> Runner Up
Ganesan Jaibal (Finance) Ritika M (Internal Audit) Manish P Didwania (Finance)	Curing the audit compliance culture	3 <sup>rd</sup> Runner Up
Dr. D C Patra (Planning) Ashish B Parulekar (LPG) Jyoti Gouda (LPG)	PMYU: Catalyst in India's socio - economic transformation	3 <sup>rd</sup> Runner Up
Chiplunkar M M (Mumbai Refinery) S P Bulusuwar (Mumbai Refinery) Raju R Thakare (Mumbai Refinery)	Journey Of BPCL Mumbai refinery from vintage distillation units to new state of the art CDU-4	Special Commendation
Amit Agarwal (Finance) Sameet Pai (Retail)	Challenging the status quo-partial refinancing of ECB loan	

## Biz-X : The Online Business Simulation Challenge

This purely virtual platform brings you face to face with the challenge of understanding the dynamics of an industry and then successfully navigating through the complexities of handling a business. Now in its second year, BizX has witnessed a strong participation of 396 employees across regions and refineries.

### Winner:

Team : G.Bharath Reddy, Donthula Adishesu, Korivi Rahul Vikas, Yedlapalli Dinesh Kumar – (Lubes – Vizag/Vijayawada –Southern Region)

### First Runner Up:

Team : Vivek Kumar Dubey, Abhishek Jaju, Manoj Kumar Meena, Shivesh Kumar – (Mumbai Refinery)

### Second Runner Up:

Team : Gourav Kotwani, Bidhan Sarkar, Sowmya Achanta, Sushilkumar H. Khandagale – (Sewree K – Western Region)

### Second Runner Up:

Team : Garud Sanket Sunil, Gaurav Sehgal, Harshbir Singh Ahluwalia, Shashwat Verma – (Mumbai Refinery)



# Vizdome – The Video Learning Platform

Launched in 2017-18, it is a ‘Do It Yourself’ video platform which allows employees to create and share learning videos with other employees, thus creating a rich repository of educational videos based on critical organizational themes. In its first year, Vizdome has received a very encouraging response of 119 videos being uploaded by employees on themes of operations, safety, customer awareness initiatives, etc



Rolling Trophy for Uploading Maximum Videos  
Team: Kochi Refinery

**ROLLING TROPHY TO BU / REFINERY FOR UPLOADING MAXIMUM VIDEOS**  
\*AFTER THE REVIEW PROCESS  
*Kochi Refinery*

**TOP LEARNING VIDEOS OF THE YEAR 2017**

NAME OF THE VIDEO	TEAM MEMBERS
TANK LORRY SAFETY CHECK	NARESH CHANDANI RETAIL RANJAN NAIR RETAIL YOGESH CHINCHOLE RETAIL MD MAHFOOZ KHAN RETAIL S VENKATA PAVAN KUMAR RETAIL
CRUDE ASSAY EFFLUENT TREATMENT PLANT HEDGING FOR REFINERY MARGIN SAFETY DURING SHUTDOWN	ANUJAN S KOCHI REFINERY
BPCL RETAIL AUTOMATION – SMS ALERT	RENGANATHAN K RETAIL SUNIL KERKAR RETAIL MONIKA AZAD RETAIL PUNEET ZAIDU RETAIL DEEPAK WAGH RETAIL
GST PROCESS CHANGES IN SAP (NON HYDRO CARBON PROCUREMENT PROCESS)	BABITA NAIK ERP/CC SANJEETA KOUL ERP/CC VIVEK PRIYOLKAR ERP/CC
SEISMIC DATA ACQUISITION PROJECT PART II - LAYING OF GEOPHONES	V NAGARAJAN BPRL DIPANKAR SAHA BPRL
#KNOWYOURINDUSTRY EPISODE 1 - REFINING IN INDIA	GANESAN JAIBAL CORPORATE TREASURY MANISH P DIDWANIA CORPORATE TREASURY



## BPCL Honoured as Project Management Company of the Year



BPCL was honoured with the prestigious Federation of Indian Petroleum Industry (FIPI) 'Project Management (Rs.500-2000 crore) Company of the Year – 2016' Award on 8th August 2017 at New Delhi. Mr. K.D. Tripathi, IAS, Secretary, MoP&NG presented the award to Mr. D. Rajkumar, our C&MD along with Mr. R. Ramachandran, Director (Refineries), Mr. C.J. Iyer, ED I/C, MR and Mr. M.B. Pimpale, CGM (Projects) MR. This award honours BPCL and EIL for completing the CDU-4 Project of Mumbai Refinery within the time schedule and cost while maintaining quality and safety standards during implementation.

## Kochi Refinery Bags Kerala State Productivity Award for 2015-16

Kochi Refinery has been adjudged winner of the FACT MKK Nayar Productivity Award for Large Scale Industries for 2015-16 instituted by the Kerala State Productivity Council (KSPC). Mr. Prasad K Panicker, ED I/C (KR) and Mr. Prabhakaran M.V., CGM (HR) received the award from Shri A.C. Moideen, Hon'ble Minister for Industries, Sports & Youth Affairs, Government of Kerala and President, Kerala State Productivity Council at Productivity House on 1.12.2017.



## Kochi Refinery Wins KMA Excellence Awards



Kochi Refinery has bagged the Kerala Management Association (KMA) Excellence Award 2017 for its Green Initiatives. Mr. Damien Gracious, CGM (HSE), Mr. C. Sainath, DGM (Environment) and Mr. Mathew P Thomas, DGM (Power & Utilities) received the award from Ambassador Dr. Deepak Vohra, Special Advisor to Prime Minister, Lesotho and Guinea-Bissau and Special Advisor to Ladakh Autonomous Hill Development Councils, Leh and Kargil.

## BPCL Stars in SCOPE Corporate Communication Excellence Awards



Bharat Petroleum received the Best Corporate Communication Campaign / Program - (Internal) for the Brand Quiz Baadshah initiative and the Best Annual Report at the Standing Conference of Public Enterprises (SCOPE) Corporate Communication Excellence Awards 2017. Colonel Rajyavardhan Singh Rathore AVSM, Hon'ble MOS for Information and Broadcasting and MOS (I/C) Youth Affairs and Sports presented the awards to Mr. N. Prabhakar, CGM (Brand & PR) and his team at a grand function at SCOPE Convention Centre, New Delhi on 7th December, 2017.

## Kochi Refinery Bags National Safety Awards



Kochi Refinery has bagged the Runners Up place in the National Safety Awards for the Performance Year 2015 in the Scheme-I, Schedule - 4 category. Instituted by the Director General of Factory Advice Services & Labour Institutes (DGFASLI), Ministry of Labour & Employment, this award was received by Mr. Prasad K Panicker, ED (Kochi Refinery) from Shri Santosh Kumar Gangwar, Hon'ble Minister of State (I/C) for Labour & Employment at New Delhi on 17th September 2017.

## BPCL Receives IDC Digital Transformation Award 2017

BPCL was awarded the Leader Dx – IDC Digital Operational Transformation Award during the Digital Summit held at New Delhi on 4th August, 2017. The Award was received by Mr. Prabhu Venkatesh, CGM (Finance) Retail HQ. The Awards honour the achievements of those organizations that have successfully planned and executed the digital transformation (DX) of one or multiple areas of their business through the use of digital and disruptive technologies within Asia/Pacific.



## Kochi Refinery Bags CPT Business Award



Kochi Refinery received the Business Award for the 'Business House that Handled the Highest Cargo of Cochin Port' in the financial year 2016-17. The total cargo handled was 14.64 MMT, which is 59% of the total cargo of Cochin Port. Mr. P.K. Thampi, CGM (Technical) and Mr. Kurian P Alapatt, GM (Oil Movement & Storage) received the award from Mr. P. Nageswara Rao, Chief Commissioner, (Customs, Central Excise and Service Tax) and Mr. P. Raveendran, Chairman, Cochin Port Trust at the Business Meet on Cochin Port Day.

## Kochi Refinery Marks a Decade of Excellence in Pollution Control



For the 10th consecutive time, BPCL Kochi Refinery has won the Excellence Award for substantial and sustained efforts in pollution control and initiatives in environment protection among very large industries. Mr. Prasad K Panicker, ED (KR), Mr. S. Somasekhar, CGM (Advisory Engineering) and Mr. Damien Gracious, CGM (HSSE), KR received the Kerala State Pollution Control Board's Excellence Award for the year 2016-17 from Hon'ble Chief Minister of Kerala Shri Pinarayi Vijayan in the presence of Shri A.C. Moideen, Hon'ble Minister for Industries, Sports & Youth Affairs at a function in Thiruvananthapuram on 4th October 2017. Shri. K. Muraleedharan MLA and Shri. K. Sajeevan, Chairman, Kerala State Pollution Control Board were also present.

## Mumbai Refinery Wins the National Award For Manufacturing Competitiveness

In recognition of its commitment towards Business Excellence and Sustainability, Mumbai Refinery was conferred the 'Gold Award' (Special category) under the prestigious 'National Awards for Manufacturing Competitiveness (NAMC) 2016-17' conducted by the International Research Institute for Manufacturing (IRIM). The Award was handed over by Padmashree T N Manoharan, Chairman of Canara Bank and former President of ICAI to Mr. C. J. Iyer, ED I/C (MR), Mr. Chacko M Jose, GM (Process Tech), Mr. V. Chandrasekaran, GM (Projects) and Mr. P K Gayen, DGM (QM) at Mumbai on 22nd September, 2017.



## Integrated Data Centre Wins DC Award

BPCL's Integrated Data Center's case study - "Advanced Racks And Energy Management In Data Center" was adjudged as the Winner amongst 200 tough competitors in the 'Data Center – Energy Efficiency' category of awards organized by UBS Transformance on 3rd November 2017. The IDC team has successfully completed the project of 'Installing Intelligent Racks with IP-PDU'. These intelligent racks provide accurate and real time information on power consumption, temperature and humidity of each rack in IDC, which assists in continuous monitoring of power consumption at the rack level and also capacity planning in future.



Mr. Xavier Lawrence (Manager, CDC Infra) receives the Award.

## BPCL Sparkles with ABCI Silver Award

Bharat Petroleum won the Silver Award for its In-house Magazine, Petro Plus, which is edited by Ms. Marianne Karmarkar, DGM (Information Services) at the Annual Awards nite of the Association of Business Communicators of India (ABCI) on 22nd December 2017. This has always been a memorable occasion for Mumbai's corporate and media circles, as an ABCI Award still retains its lustre as the 'Oscar of the Indian Communications Industry.'



Mr. Nori Prabhakar, Head (Brand & PR) and Ms. Marianne Karmarkar, DGM (Information Services) receive the ABCI Award

## BPCL - SBI Credit Card Launched



SBI Card, the country's second largest credit card issuer and Bharat Petroleum collaborated to launch the most rewarding fuel co-branded card in the country. Mr. D. Rajkumar, C&MD, BPCL and Mr. Rajnish Kumar, Chairman, SBI launched the card jointly on 20th December 2017. The card offers an excellent loyalty proposition to our urban customers, and provides them with attractive opportunities to earn points when they make a purchase from us. It combines best in class fuel savings with value back on various regular spend categories, thus addressing overall spending needs of cardholders, while providing exciting reward points.

## BPCL Issues Bonus Shares to Govt. of Kerala



Mr. Prasad K. Panicker ED (I/C) Kochi Refinery, hands over BPCL bonus shares to Hon'ble Chief Minister of Kerala, Mr. Pinarayi Vijayan in the presence of Mr. Paul Antony, IAS, Additional Chief Secretary (Industries & Power) & Board Member, BPCL, Mr. S Somasekhar, CGM (Advisory Engg), Mr. M.V. Prabhakaran, CGM (HR), Mr. MV Jayarajan, Private Secretary to CM(GoK) and Mr. Vinod T Mathew, Asst. Mgr (PR) at the State Capital, Thiruvananthapuram on 1st August, 2017. BPCL announced bonus shares in the ratio of 1:2 and accordingly, Governor of Kerala being the shareholder, has been allotted 62,22,222 Bonus shares. BPCL has also handed over a total amount of Rs.40.44 crores as dividend for the FY 2016-17 on 4.10.2017. Presently GoK holds 1,86,66,666 no. of shares in BPCL after the issue of bonus shares.

## BPCL Takes the "Startup" Leap



Under BPCL's Startup Scheme "Project Ankur", BPCL has taken the Startup Leap with signing of the first agreement for grant in aid to a startup on 21st September 2017 between BPCL and Planys Technologies Pvt. Ltd. The agreement was signed by Mr. Arvind Krishnaswamy, our CGM (Strategy), CS&BD in the presence of Mr. D. Rajkumar, C&MD, Mr. R Ramachandran, Director (Refineries), Mr. S. Ramesh, Director (Marketing) & Mr. Pramod Sharma, ED I/C (Corp. Strategy & Business Development). Planys Technology Pvt. Ltd. (Planys) is an IIT Madras incubated deep tech startup company providing submersible robotic inspection and survey solutions using Remotely Operated Vehicles (ROVs). As a part of the startup agreement, BPCL will grant aid of Rs 1.5 Crores to Planys to develop an ROV for inspecting Storage Tanks / Horton Spheres.

## BPCL Inks MOU with KIIT-TBI



BPCL signed a MoU with Kalinga Institute of Industrial Technology's (KIIT)'s Technology Business Incubator (KIIT-TBI) on 5.9.2017, to promote innovative and technology driven start-up companies. It will help both KIIT-TBI and BPCL in proper selection of Start-up Ideas, its evaluation, timing of Entry and Exit & other key activities relating to investing in start-up ventures. BPCL will consider providing seed capital to Start-up companies incubated at KIIT-TBI in order to accelerate product development/market validation and scale-up. The agreement was inked in the presence of Mr. R. Ramachandran, Director (Refineries), Mr. Manohar Rao, ED-HSSE & Biofuels, Mr. Arvind Krishnaswamy, CGM (Strategy), CS&BD and Dr. Mrutyunjay Suar, CEO of KIIT-TBI.

## BPCL Sets up Telemedicine Centre



"A man too busy to take care of his health is like a mechanic too busy to take care of his tools." This Spanish proverb aptly addresses the target segment of Fleetgenie & the Umang initiative - the driver, who is an integral part of the entire logistics value chain and is often negligent towards his health. A MOU was signed between Narayana Hrudayalaya and BPCL, to provide quality healthcare services to our customers in rural and highway locations through telemedicine, which utilizes video conferencing coupled with high tech equipment at the patient's end. Mr. Pramod Sharma, ED (NBI & Business Development) and Dr. Devi Prasad Shetty, renowned heart surgeon who put heart surgeries within reach of India's poor, signed the MOU.

## First Police Retail Outlet in Odisha & ER



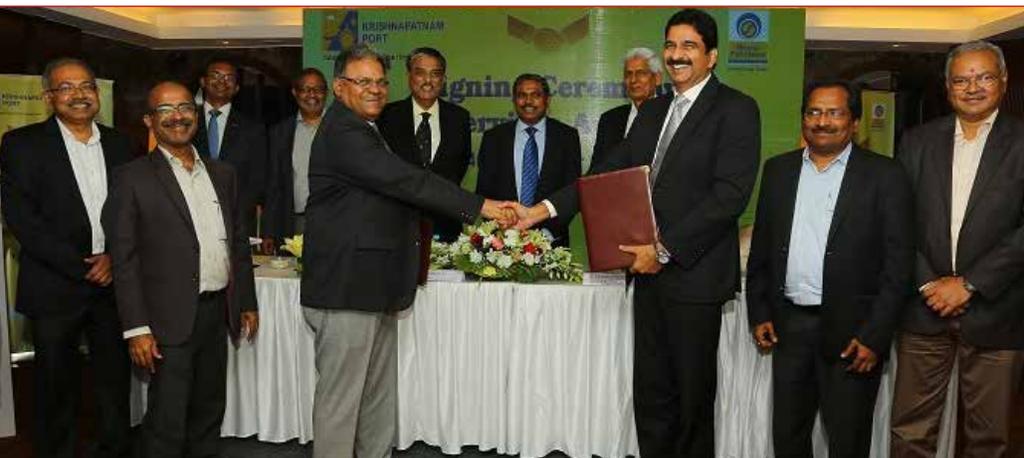
The first Police RO in Odisha & Eastern Region was inaugurated on 30.8.2017 by Mr. K.B. Singh, Director General of Police, Odisha in the presence of Addl. DGP, IGP (SAP), Police HQ, IGP, Sambalpur, SP, Jharsuguda, Commandant, Odisha Special Armed Police, 2nd Battalion, Jharsuguda, Mr Surjeet Mahalik, Head (Retail) East, Mr. S.F. Rahman, GM (Distribution) East, Mr Debashis Palit, State Head (Odisha & Jharkhand). The retail outlet will be operated by the 2nd Battalion of Odisha Special Armed Police by their own staff as well as contractual staff.

## Asia's Largest Single Mounded LPG Storage Facility at KR

Asia's largest single mounded LPG storage facility was inaugurated at BPCL's Kochi Refinery by Director (F) Mr. K Sivakumar and Director (R), Mr. R Ramachandran on 25.9.2017. Constructed at an investment of Rs.170 crores, as part of the IREP, each bullet is of 8 m dia and 80 m T/T length, with a design capacity of 4270 m<sup>3</sup>. With a total product storage capacity of 12 TMT, the facility will extend feed to Trucks, KSPPL and PDPP.



## Signing of Port Services Agreement with KPCL



On 4th November 2017, BPCL entered into a Port Service Agreement with Krishnapatnam Port Company Ltd. (KPCL) for establishing a Coastal POL Terminal at Krishnapatnam port. The Agreement for Construction and Operation of the POL Terminal was signed by Mr. Arun Singh, ED (Retail) in the presence of Mr. D. Rajkumar, C&MD, Mr. S. Ramesh, Director (M), Mr. V. Anand, ED (Planning & Infrastructure), Mr. P. Anil Kumar, Head (Infra T/F) HQ and Mr. C Visweswara Rao, Chairman KPCL, Mr. Anil Yedluri, Director & CEO KPCL, Mr. Jitendra, CEO KPCL along with other senior officials of BPCL and KPCL.

This Coastal POL Terminal at Krishnapatnam is crucial in strengthening the POL marketing infrastructure in Andhra Pradesh and Telangana. Krishnapatnam Port, promoted by the Hyderabad-based C.V.R. Group, can handle large capacity oil tankers even up to 200 TMT. As a part of this agreement, BPCL will develop and operate a modern POL Terminal with Coastal receipts and Rail/Road filling facilities in 100 acres of land inside Krishnapatnam port premises and KPCL will develop a modern deep draft POL jetty.

## I&C Boosts Sales

I&C has entered into an agreement with M/s. Dilip Buildcon Ltd., the largest and fastest growing road company in India, to supply HSD to their upcoming projects in Maharashtra, West Bengal, UP, MP & AP. The volumes are expected to add up to 200 TKL till end June 2019, leading to an increase in our share of HSD Business with DBL from 12% to over 50%. The understanding has been extended to LPG wherein we shall be supplying LPG to their canteens across India.

On 13.10.2017, I&C signed an MOU with M/s Oriental Structural Engineers Limited (OSEL), a Delhi based major infrastructure development company, to cater to their needs in MP, Maharashtra, Orissa, Tripura and Uttar Pradesh. This MOU would result in a business transaction of 75000 KL HSD in the next two years, which may escalate to more than one lakh KL HSD.

Fertilisers and Chemicals Travancore Ltd. (FACT) is amongst the oldest and major customers of I&C and had been sourcing Naphtha, FO and Sulphur from us to manufacture fertilisers, caprolactum and various other intermediaries. Post IREP, a 5 year agreement was inked for sulphur supply to the tune of 120 TMTPA to FACT Kochi. With this tie up, I&C has tied up the entire sulphur quantity for sales ex KR.

## I&C Click Starts 7-70-700

Safety is a key ingredient of our business relationship with our stakeholders. In order to inculcate safety consciousness in our customers, it was important that we engaged our customers through Safety Programs. As we celebrated 7 decades of India's independence, our motivated and valued workforce at I&C of 70 area managers hit the field and spread awareness on the importance of safety by touching the lives of around 700 customers through a special customer connect drive during the period of 16th – 25th August 2017 – hence, 7 decades of Indian independence...a team of 70... and awakening of 700 customers...7-70-700 !

The I&C Team created a record of sorts by conducting 124 events at 32 BPCL supply locations across all geographies including refineries as well as at the premises of many of the major customers. The program encompassed the whole gamut of Health, Safety, Security and Environmental issues, including a safety quiz, fire drills, safe handling operations while handling highly inflammable products, safety precautions to be taken, Q&Q, understanding of hazardous substances, malpractices that malign operations like tank lorry unloading etc. PCRA was also roped in for some of the major events to offer tips on conservation of precious petroleum products.

The 3000 customers touched, spanning almost all industry and sectors of Indian economy from Railways to Defence, from automobile to steel, from road construction to shipping, have appreciated this unique initiative by I&C. The "7-70-700-Safety Connect" also served as a learning platform for our young brigade of Area Managers who carried out sessions for various customers at customer premises and supply locations with full energy and passion.

## Mr. Shrikant P. Gathoo



Mr. Gathoo joined BPCL in 1986 after stints in BHEL and NTPC. Having worked across various HR functions in leadership positions, he then headed HRD, Project ENTRANS, the Lubricants business, Integrated Information Systems and HRS. Among several achievements to his credit was implementation of the SAP R3 solution across the entire Corporation, which was recognized as one of the biggest and most complex implementations of an ERP solution in this part of the world! Besides, he was also instrumental in the launch of the MAK umbrella Brand & Project Aryabhata, which defined the IT roadmap to collaborate with various businesses, apart from innumerable transformational and path-breaking HR initiatives. In the course of his career, he added a LEAD Fellowship and INSEAD Certification in Corporate Governance to his Personnel Management degree. Finally, after taking over as Director (HR) of BPCL on 3rd November 2011, he worked towards developing the employee talent base and building a strong leadership pipeline for the organization. He was also deeply involved in projects of social importance through CSR, which he found immensely gratifying and uplifting. He was also Chairman of Petronet India Ltd. and Petronet CCK Ltd. Mr. Gathoo eventually superannuated on 31.10.2017.

He was a great middle distance runner i.e in the 400, 800 and 1500 m races in his school and college days and was the Individual Athletic Champion in Jodhpur University. Moreover, he won the Essay Competition all three years of his study there. He even ran a literary organization – Sahityaki – in college. He knows all the cuisines state wise and likes to watch the popular travel and food TV show, 'Highway on my plate' and listen to the 93.5 Red FM radio program - 'Mawaalli Bhai!' He is an ardent devotee of Lord Ganesha and also draws inspiration from the teachings of Swami Vivekananda. Apart from regular meditation, he is a voracious reader, devoting at least two hours daily to reading Spiritual, Management, Business & Finance books

on topics ranging from people to technology, strategy and the developing economic scenario. He also enjoys travelling, especially spending quality time with the family on annual outings.

His wife, Dr. Varsha Gathoo works as Head, Special Education Department at the Ali Yavar Jung National Institute for the Hearing Handicapped under the Ministry of Social Justice & Empowerment, Government of India. She holds a double Master's - one in Child Development and an M.S. in Speech & Hearing from Washington University, USA. Mrs. Gathoo went on to be the first PhD scholar from Ramakrishna Mission Vivekananda University and she received her doctorate in Disability Management & Special Education from none other than Dr. R.A. Mashelkar, Director General of CSIR, Council of Scientific & Industrial Research. She studied in the USA twice – once on an Ambassadorial Fellowship of Rotary International USA for Masters & the second time as a Senior Research Fulbright Fellow at the University of Connecticut, USA for her Post-Doctorate. A hard core researcher, she spends all her time in professional reading. However, she paints still art and nature as a hobby and has adorned the walls of her house and her son's with her works of art.

Their elder son, Rahul is a B.E. from University of Mumbai, and an M.S in Computer Engineering from Syracuse University, USA. Currently working in Barclay's Bank, Pune, he participates in Marathons and likes making short films on social awareness. Rahul's wife, Ketaki is a B.E. in Computer Engineering from Nagpur University. She worked for J.P Morgan and is currently also in Barclay's Bank, Pune. Ketaki is a trained dancer and is good at cooking and designing. Her Rangolis are outstanding. They have a son, Ojas. Their younger son, Chinmay is on the verge of completing his Bachelor of Architecture from Mumbai University. Chinmay likes sports, gymming, music and interior designing.

## Mr. P.J. Mohan Rao

A postgraduate Mechanical Engineer from IIT-New Delhi, with a specialization in Design of Mechanical Equipment, Mr. Rao joined the Corporation in July 1982 as Officer-Inspection. Thereafter, it was a great professional journey in which the major chunk of his total 35 + years' experience was spent in taking care of Mechanical Integrity & Reliability of Static equipment in Mumbai Refinery(MR). He has implemented the latest trend setting concepts of Asset Integrity Management Systems in MR for assessing, monitoring and advising Operations Dept on Mechanical Health, Fitness & Reliability of Mechanical Equipment. He was responsible for significant changes in the working culture of Inspection Dept., in MR by implementing the latest Inspection Management System, Risk Based Inspection system and guided BOREL & NRL in adopting this latest Inspection Culture. Apart from this, he has re-started in 2009 and further strengthened the Advisory Engineering Service section; several new Inspection standards and procedures were made and implemented and new Inspection technologies were adopted. More than 50 major Plant turnaround working experience is to his credit. He also worked in Engineering & Construction for about 11 years, P& CS for about 4 years and a brief period in Maintenance. Here implementation of the first fully automated LPG carousels, replacing low efficiency Boilers with very high efficiency Boilers and Auxillaries & GT3/HRSG3 Project in MR were a few of his major accomplishments. He retired as GM I/C (Inspection & Advisory Services)-MR on 31.10.2017. His major hobby was to work in the Refinery. He spends little free time in watching movies along with his family, understanding complex human relationships and behavior, in-depth reading of any material on the Himalayas, Cosmic Science, Big Bang & the Universe. His wife Suryakumari, is a great housewife, 'without whose co-operation he wouldn't have enjoyed his first hobby of working in the Refinery'. His eldest son is an IT professional working in the USA and settled with his wife Swathi. His second son is a Mechanical Engineer working with TCS-Chennai. He plans on deep diving into his secondary hobbies, visiting all seven wonders of the world & experiencing Himalayan life & wonders.



## Mr. S.D. Maheshwari

In February 1984, Mr. Maheshwari joined BPCL Mumbai Refinery under Mr. A.K. Agarwal, who was his boss for 14 years. He states that credit goes to him for what he is today, his value system, culture & leadership qualities, which he nurtured throughout his life. After a deputation to PCRA in 1998, he was moved as Finance Head, Aviation SBU and later on as Finance Head, E&P-HQ. His last posting was on deputation to NRL during 2013 after elevation to the position of General Manager. He retired as CGM on 31.7.2017. He says, "NRL is a wonderful place to work, to enrich professional knowledge, with unparalleled working environment and culture, an abundance of natural beauty, comfortable climatic conditions and more importantly, people who are great in their behavior. The journey at BPCL & NRL gave me exposure and opportunity to work in a number of departments/projects. It has been a great learning experience." His wife, Poonam is a homemaker and his spiritual companion. His hobbies include badminton and swimming. In his free time, he likes to sing Hindi or Assamese songs. His son, Nikhil and daughter, Neha are both married with one child each.



## Mr. Anil Kumar Trehan

On 28th March, 1979 he joined BPCL at Lucknow Division. He adds, "It was amazing working with Burmah Shell staff who were very humble, supportive and caring." He worked in Engg, Retail and LPG Sections there. In those days, the Divisional Manager was the king of the State and Lucknow Division catered to entire Uttar Pradesh at that time. In 1984, he was transferred to Materials Department and posted in Shakurbasti Installation, which was catering to Northern Region. In 1989, he was posted in HRS and finally retired as Secretary, HRS-North on 31.7.2017. He always attended to internal and external customers to their utmost satisfaction, keeping in view that we are Service Providers. A strong believer that if we satisfy the employees, they will give their 100% to the Company. He worked with a battery of bosses who always loved him. His wife is very simple, religious, supportive and teaches in school. Their eldest son is a CA, CS, LLB and is working with PWC. Their elder daughter has completed graduation from Delhi University in Commerce and will complete CS and LLB this year. Their younger daughter is doing her B.Tech in CSE and simultaneously preparing for MBA entrance. He loves nature and travelling. His visit to Kailash Mansarovar Yatra in 2015 and drive from Delhi to Leh Ladakh via Shimla and return from Kashmir are memorable trips.



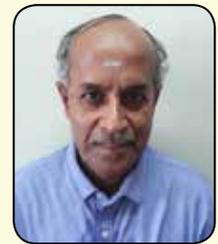
## Mr. M.M. Chawla

Mr. Chawla's journey in BPCL began on 13th February 1978 as District Engineer at Mumbai in S&D. He has held diverse roles in the Engineering & Projects function and has developed expertise in the field of Project Management. As an infrastructure creator ever since 1978, he has been involved in construction of Major Oil Installations, LPG Plants, Oil Jetties, Aviation Stations, Cross Country Pipelines (2000 km+). His biggest driving force in BPCL has been passion for high performance. He's had scintillating experiences with a team of promising engineers and a conducive, prophetic and progressive environment. His fondest memory is commissioning of BORL related projects – Bina Terminal, Vadinar Bina Pipeline, Bina Kota Pipeline; also the Mumbai Uran Pipeline and the latest Kota-Jobner Pipeline and Jobner Terminal, which were completed ahead of time and within cost. These are all important national projects with each assignment bringing new learnings and opportunities to grow professionally and personally. He superannuated as ED Engineering Services Marketing on 30.6.2017. He says, "I met very nice people during my long pleasant journey in BPCL who guided/mentored/supported me and have touched my life in a variety of ways. Working with BPCL has been extremely fulfilling, enriching and rewarding; at times, it has been challenging, eventful and satisfying. I have a loving & fully supportive family at home. My wife, a dedicated English Teacher and my two sons are professionally settled and are doing very well in their professions in the fields of Management and Engineering."



## Mr. S. Nagarajan

His journey started on 4.7.1984 at the centurion installation - Tondiarpet. It continued with various locations viz. EDP Mumbai, Ernakulum Installation, Tirunelveli Depot, HR & Admin at SRO followed by Sales at Chennai Territory Lubes, Quality Control at Sewree and Wadilube Installation and finally back to the parent location. He retired as Sr.Manager Ops. (Retail) Tondiarpet Installation on 30.6.2017. He states, "This great organization gave me very good opportunities almost on all activities with both paternal and maternal care and guidance from my superiors of both Burmah-Shell and BPCL and my peers and colleagues. The career defining moments are too many. I am proud to be part of this organization which made me reach my ultimate goal of working with different cross-sections of people. My wife Mrs. N. Bhavani is a homemaker and she is always the pillar of my family. My eldest son, Ashwin Kumar who did his MS in Chemical Engineering at Manchester, is now working in Shell International at Bangalore and married to Mrs. Bala Meenakshi who is working in ITC Bangalore as Brand Manager. My second son has completed his MBA (Finance) at IMT, Ghaziabad and is working with a US based P/E Equity firm at Gurgaon."



## Mr. R. Srinivasamoorthy

His journey started on 4th May 1981 as LPG Sales Officer, Bombay Division. A significant achievement was converting "F" type cylinders to "Click On" type cylinders for the first time in India. After a posting in LPG operations, he was posted to Wadilube Installation where he worked for 10 years considering every day as a challenge. ISO 9001 certification, first location to go live in marketing for SAP implementation were milestones. After SBU formation, 100 TMT was achieved during his tenure, as well as changeover of lube containers. Later postings included TM Lubes, Ahmedabad and Senior Manager Marketing Greases, HQ where White Grease and Long Life Grease in new packages were introduced for the first time. He was also instrumental in bringing changes in the grease tender, introduced for the first time coupons for customers in grease small packs and new packs for TATA Passenger cars. He then moved as Senior Manager Logistics WR Lubes till his retirement on 30.6.2017.



## Mr. Vinay Kumar Mehndiratta

On 1st June 1984, he joined BPCL in Personnel, NR. His next posting was in Finance Department, North followed by a promotion to management as Secretary (HRS), North in 1999. He retired in this position on 30.6.2017. He says, "After retirement, I will remain active and will do new work, pursue other dreams and play different roles in my life." His daughter is a Chartered Accountant (CA) married to another CA and both are working in private organizations. They have a four year old child. His elder son is working with Capgemini in Bangalore as a Senior Consultant, while his second son has done his MBA and has joined a software company."



## Mr. C.K. Soman

Mr. Soman joined Kochi Refinery with the first big batch of engineers who were recruited for the first FCCU project in erstwhile CRL. A decade in Safety and Inspection made him an expert par excellence. An internationally acclaimed FCCU expert, he has witnessed the transformation of Kochi Refinery up close, as he may be the only person to have entered every single column in the refinery! CKS was on the Ministry's team for inspection of the new FCCU commissioned at CPCL. As DGM (KR), he received an Excellence Award while on deputation in the Special Technical Services Team to Oman Refineries for the first major Turnaround of Oman Refineries and Petrochemicals Company, Sohar Refinery, Oman in 2010. He did his M Tech and MBA from Cochin University of Science and Technology, and has been closely associated with various other professional bodies. CKS believed that the columns and pipelines spoke to him. Kochi Refinery was a unique member of his family, his seat of learning and fortune. CKS did his Engineering at Mar Athanasius College of Engineering, Kothamangalam and then worked for a short while at National Dairy Development Board in Anand, Gujarat and Vikram Sarabhai Space Centre (VSSC), Thiruvananthapuram. He worked with thought leaders and visionaries like Dr. Verghese Kurien and Dr. APJ Abdul Kalam and finally ended his energizing career as Head of Operations, KR on 30.11.2017. Mr.Soman's wife, Preetha is an Executive Engineer with Kerala Water Authority in the Water Supply Division, Ernakulam. Their daughter, Chaithra completed her Civil Engineering and her Masters in Structural Engineering from NIT, Surat. She is married to Akhil, an Engineer with Intel in the US and she is now pursuing her MS in the US. Their son, Arjun is pursuing his B.E.(Mech.) from SRM University, Chennai. He is planning to chase his entrepreneurial dreams.



## Mr. A.V. Sukumaran

After a diploma in mechanical engineering, he joined the erstwhile CRL on 8th February 1982 in POL Truck Loading. Later, he moved to OM&S department and worked in almost all sections of OM&S, finally retiring as Senior Manager OM&S, Kochi Refinery on 30.11.2017. He remembers his seniors who helped in his career development. He also has high regards to the organization for his social and financial growth and also Cochin Refinery School for the growth of his children. After retirement he'd like to engage in small farming, reading, short travels etc. His wife, Sujatha is a homemaker. Their elder daughter, Indu after her MBA is working at Info Park, Kakkanad and is married to Mr. Vimal who is an Electronics Engineer at SEZ, Kakkanadu. They have a daughter named Niyukta. Their second daughter, Anu is pursuing her final year studies of MA, Literature from KMM College, Thrikkakkara.



## Mr. Sadanandan K Menon

He joined BPCL in November 1982 in the Public Deposit Section. He was promoted as Accounts Officer in 1992 and handled General/Bills/Capex sections of the newly formed Western Region. Next, he was transferred to the erstwhile Ernakulam Installation as Sr.Accounts Officer in 1996 and thereafter, he worked in Accounts, Operations, Retail Sales and LPG Sales, working in 7 districts of Kerala. He retired on 30.11.2017 as Sr. Manager (LPG) Sales, Kochi. His wife, Usha is a homemaker. Their elder daughter, Renuka, is a teacher in a CBSE School after completing her MCA; her husband, Regish is HR Manager in a private firm. They have a 3 year old grandson, Rishikesh. Their younger daughter, Gayathri is pursuing her M.Tech (WNA) in Amrita University and is now at ABB Bangalore.



## Mr. M.V. Mohammed

Mr.Mohammed started his career as an Apprentice Trainee in erstwhile CRL in November, 1979. He joined CRL in June 1981 as a 1st Grade Workman. He was transferred to Stock in December 1981 and remained there ever since, retiring as Assistant Manager (OM&S) on 30.11.2017. His wife, Beena is a homemaker. Their eldest daughter, Fathima is married to Mr. Safar, an Executive in a Travel Agency in Dubai. Fathima is working in Dubai as a Business Developer after completing her MHRM. They have a son named Aboobeckar Siddique. The second son, Mohammed Faizal is working in Kirloskar as a Service Engineer in Goa after completing B.Tech (Mechanical). The youngest son, Mohammed Farize is working in Technopark as an IT Engineer in Trivandrum after completing B.Tech (Comp. Sci.). Mr. Mohammed is growing crops on a small scale and would like to be involved in social and spiritual activities.



## Mr. Geogy Thomas P



He dwells on his journey, "I was one among those 15 Engineers, who joined in the erstwhile Cochin Refineries Ltd. (CRL) on 14th September 1981 and I say goodbye to you all, who have beyond and within professional domain, showered a great friendship, rare team spirit, strong bonding and a deep affection on me. I recollect how I transformed from a Zero to a Hero over the past 36 years. I am proud and blessed to see the growth and transformation of CR to KR and the subsequent merger with the big ocean, BPCL. Working in Port Harcourt Refinery of NNPC in Nigeria on deputation during 1989 to 1991 was the most memorable one in my life. During all these years, I have immensely enriched myself from the interactions with many of you. Together we created lots of landmarks, enjoyed happy memories and made BPCL a great place to work. I am thankful to the CR School teachers who moulded my children. I join with my father, wife Daisy, sons Albin, Allen and daughter-in-law Anu in wishing each one of you and your family all the best for your kind support and cooperation." Mr. Geogy Thomas P superannuated as General Manager (QMS), KR on 30.11.2017.

## Mr. Venkatesh Prasad N.Iyer



Mr. Iyer joined BPCL as an apprentice in September 1978. He declares, "Working with the Burmah Shell 'boys' was fun and full of joie de vivre. I have fond memories of the guidance and mentoring done by my bosses who contributed to my success and personal evolution." His next assignments were in Financial Accounts, Legal and Taxation and LPG Marketing. In 1988, he was promoted as Officer in Project Marketing, Maker Towers. Postings followed in Management Accounts, Freight Surcharge Pool and 13 years in LPG Mechanisation Unit. After a deputation to Petronet India Ltd., he returned to LPG in August 2011 and finally retired as Manager LPG Finance on 31.5.2017. "I got introduced to the healing therapy, Bach flower remedies, and it has opened new vistas of learning and healing for me. My spouse, Gowri and my author daughter, Mamta take this opportunity to thank all of you in Bharat Petroleum who touched, moved and inspired us by your way of being. God bless us all to fulfill our dreams," he adds.

## Mr. Sankar Raman .V



After graduating from TKM College of Engineering, Quilon, Mr. Sankar joined BPCL Mumbai Refinery as Planning Engineer in the SPF /Aromatics project on 1.9.1982. A series of postings followed - Refinery Inspection and Advisory Engg., Inspection Coordinator, CHT Delhi and Major Projects, Mumbai Refinery again for the execution of Prefractionator revamp/ HVU CCU revamp projects. His next deputation was at KNPC - Kuwait Ahmedi Refinery in July 1997, followed by NRL. He moved from the Refinery to the LPG Marketing SBU in 2002 and worked as a Plant Manager / Territory Coordinator at Coimbatore, Tuticorin and Trivandrum LPG territories. A stint in Vigilance, Chennai was followed by another with Kochi Refinery Engg. & Construction. He eventually superannuated as DGM(E&C) KR on 31.10.2017. He avers, "My wife, Usha was a teacher at various schools. My daughter, Swetha Sankar (working with MMTC-PAMP, Bangalore) is married to Sajeev Krishna (working with CISCO, Bangalore) and is settled at Bangalore."

## Mr. Suresh Babu E.M.



On 16th March 1983, Mr. Suresh joined the erstwhile Cochin Refineries Ltd. in Oil Accounts. He worked in various sections of Finance and Accounts Department for more than 22 years and was then transferred to Project Department. He was proud to be part of two major prestigious projects of BPCL-KR - CEMP-2 and IREP, and to superannuate from a Maharatna Company. He retired as Assistant Manager (Projects) on 30.11.2017. He has represented Cochin Refineries in three PSPB volleyball tournaments during 1993-98 and regularly plays badminton with some of his colleagues to keep the body fit always. His daughter, Anaswara, a Computer Science engineer, and her husband, Mr. Krishnakumar, working with INTEL, are settled in Singapore. His son, Aswin Suresh, a doctor, was working in a reputed Hospital for a short span of time and is now preparing for the PG examination. He says, "My wife Shylaja, Anaswara and Aswin join me in extending our heartiest thanks to the organization for the continuous support extended to us in all spheres of life. I express my gratitude to CR school teachers who have done a great role in my children's career development and the staff for the help extended to the children."

## Mr. George Paul

Mr. George started his career as an Engineering trainee in erstwhile Cochin Refineries Limited in 1981. He has worked in various departments of Kochi Refinery like Manufacturing, Process Engineering, Process Optimisation, Planning, Shift Administration, Public Relations and Project Technical. He also had a term at Mumbai Refinery in the Product Despatches Department. He has been involved from the early stages in the Petrochemicals initiative of BPCL at Kochi and the ongoing Propylene Derivatives Petrochemical Project (PDPP), for utilisation of the Propylene available post the Integrated Refinery Expansion Project (IREP). He and his wife, Elizabeth have two sons. Praveen is a software engineer and is working with Ernst & Young at Kochi. Tarun is working with a sports related NGO and is based at Hyderabad. His interests include visiting places, reading and listening to music. Mr. George superannuated on 31.10.2017 as Chief General Manager (Project Technical) at Kochi Refinery.



## Mr. Rakesh Kumar Singhal

After graduating in Mechanical Engineering in 1979, Mr. Singhal joined NEI (NBC) at Jaipur & thereafter joined BPCL on 10.10.1983 as Engineering Officer at Lucknow. Then he worked in retail engineering at Bareilly, Chandigarh & Delhi and in 1998, was posted as Territory Manager Retail at Rewari. The independence given at that time helped him to completely transform the dealer network. By 2000, with the help of a young energetic team of SOs & EOs, Rewari was the most sought after territory with the most high selling ROs in the country. In 2002, he set up a new Territory office at Dehradun which was wound up within a year. After a stint as TM Retail, Panipat, he moved to Delhi as Sr.Mgr. Construction & in 2012, he was posted as State Coordinator, UP followed by State Coordinator, Jaipur. He finally retired as Head LPG Distributor Selection Board, Rajasthan on 31.7.2017. He says, "My wife Rekha has been a constant support and inspiration to me. My two lovely daughters, Ina & Anvi are both engineering graduates, happily married to Avin & Shubhrangshu respectively. I am also a proud Nana to two grandsons, Anay & Anush. After retirement, I wish to spend time in reading, social service, spending time with my grandsons, visiting places & gardening. I shall keep healthy with regular yoga, walks & a balanced diet."



## Ms. Rajkumari Batheja

In her words, "This eventful journey started in October 1985, when I joined the erstwhile Bombay Division and worked with the Payroll Department until 2001, when I was promoted to Management cadre to Shared Services WR and recently with I&C Finance. For 32 years, my company has been my backbone and held me strong on both fronts, personal and official. Within this journey, began a new adventure when I was blessed with two children, who are now well placed in their respective personal and professional fields. In my free time, I indulge in gardening, painting and reading and plan to now pursue yoga for health and fitness. Travelling has always been my passion and with a lot of free time on my hands, I intend to be an intermittent globetrotter post retirement. I am very grateful to all the people I have met along the way, who have helped me be the person I am today. With BPCL on my side, I've emerged a stronger version of me, surviving high and low tides retiring now with tears and smiles of joy." She eventually retired as Manager Finance (I&C) on 31.8.2017.



## Mr. Saji George

Dwelling on his career he says, "My journey in BPCL-KR started on 15th March 1984. During the past three decades, I have seen this company changing from Kochi refinery to a major public sector company, BPCL-KR. I had faced a lot of hardships and had new learning experiences. I would like to express my heartfelt thanks to all of you for your guidance, support and cooperation that I have received during my service in BPC-KRL. This has been a very satisfying journey for me. But the end of one journey is also the beginning of another journey, and I wish to pursue my next journey to fulfil some of my cherished dreams and desires that I have been long wanting to. I shall settle in Thripunithura near Kochi. My wife, Shylu Saji is a homemaker and our two kids are working." Mr. George retired as Chief Manager (P&U-Utility) Kochi Refinery on 30.11.2017.



## Mr. Sumant Kumar

Mr. Kumar joined BPCL on 1.9.82 at ECE House, Delhi. His first posting was as Operations Officer, Jammu depot. Thereafter, he worked in LPG operations (Shakurbasti & Jaipur), Manager AS&F (Kolkata), Manager Distribution, ER, Territory Manager, Jalandhar, Regional Fleet Sales Manager, ER, Chief Refinery Coordinator, Kochi, AMM, Chandigarh, DGM Ops, NR and finally Director PCRA from where he retired on 30.9.2017. "My overall journey across India has been highly satisfying, action packed and rewarding," he states. His wife, Sushma Gandotra is working with Controller of Defence Accounts (Ministry of Defence). Their daughters, Sandhini & Sunakshi are happily married. Sandhini is an MBA & doing her own Business at Birmingham, UK. Sunakshi is also an MBA & working as Manager (HR), in an MNC based in Gurgaon. He likes reading, walking and solving Sudoku. He also loves travelling & the hills are very dear to him.



## Mr. S. Kannan

Having joined BPCL in 1980, Mr. Kannan has worked in different job profiles covering all aspects of the oil industry in Western, Northern & Southern Regions of BPCL ranging from Aviation, Retail Operations, Retail Sales, Internal Audit, and Refinery Coordination in both, Madras Refineries (MRL) & Kochi Refineries. His tenure in Aviation included commissioning of new Aviation Fuelling stations at Calicut & Coimbatore. In his words, "The real "Wah" moment in my long career in BPCL was the adulation received from senior officials of the oil industry during my posting as "In-charge" of the first automated Terminal (Vizag) & contributions made in preparing the Aviation Operations Manual & Audit Check Lists." He retired as Chief Manager Dealer Selection/Training (Retail) South on 30.6.2017. His son, Balaji & daughter, Prasanna Vadhana are both married & employed in the USA (after completing their Master's degree in the USA). His wife, Jaya Gomathy remains preoccupied with spiritual / devotional activities. He will now pursue with passion listening to music, reading books & attending cultural programs.



## Mr. Tapas Mitra

Mr. Mitra started his career in Finance and was later promoted as a Sales Officer. In 2001, he was the Sales Officer initiating the Pure For Sure movement in Kolkata. He was the first SO to install a pre-fabricated canopy at an RO in Kolkata. Next was a stint as Lube Sales Officer, Bihar, during the difficult socio-economic scenario in 2002 – 2004. Thereafter, he headed the Lubes Territory in Bihar and worked in synchrony with Retail and the concept 'Together We Can' emerged. Their team bagged the Executive Director's Rolling Trophy thrice in a row and got the trophy for good. In Lubes, he then headed the Bazaar Channel in Eastern Region with a handful of distributors and before he left for Marketing Services, they were 100+ strong. He retired as Manager Marketing Services (Lubes) on 30.6.2017. He says "I hold the same fire within me and would try to transform this to thermodynamics for making some initiative, entrepreneurship a model of success in future. My wife, Shiuly is the source of my energy - I am the Fermion and she is the Boson" (matter particle and force particle). He is an ardent follower of Indian Classical Music and drama - in school, BPCL Recreation Club and in Railways (previous job), winning awards. He likes reading books on Classical/Quantum Physics. They have two daughters - one is employed in an MNC and is married and the other is pursuing her B.Tech.



## Mr. R.A. Shinde

As he states, "I joined BPCL in 1980 in Mumbai. Working in this Navratna Company has given me special recognition in society. I love to travel, so my postings at various places encouraged my wanderlust. My journey in BPCL has been to Coimbatore, New Delhi, Jabalpur, Uran, Vijaypur, Pune, Mumbai etc. Apart from meeting people from different parts of the country, I also had a chance to experience their wonderful cultures." He retired as Manager (Ops), LPG Pune on 30.6.2017. He likes to watch Marathi drama and read novels, mainly by M/s. H.N. Apte, V.S. Khandekar, V.V. Shirwadkar, Munshi Premchand etc. His wife, Ashalata, a homemaker, is the strength of his life. Their daughter, Vaishali and son, Vaibhav have pursued their Masters in Management and Engineering respectively. Vaishali, her husband Santosh and their daughter Aaradhya are in Charlotte, North Carolina, USA, while Vaibhav, his wife Dr. Asmita and their son, Advik are at Seattle, Washington, USA. Their third son, Amol, studied Commerce & his wife Kajal, a pharmacist are with them at Pune.



## Mr. T. George

After his B-Tech (Mech.) from IIT-BHU Benares and MBA from IIM Bangalore, he joined BPCL in 1984. His BPCL journey took him through a variety of postings in Chennai, Mumbai Refinery, Calcutta, Goa, Bangalore and CO. He fondly recollects his work in Materials, Mumbai LPG territory and finally in Corporate Planning. The hustle and bustle of Goa Division will remain the best experience though being the first Territory Manager (LPG), Karnataka was also very satisfying. His long stint in LPG Equipment procurement involved close interaction with the industry and being the Oil Industry Technical Committee (OITC) Convenor. However, changing the mode of BPCL's high value procurement of LPG equipment from tenders to online reverse auction will always be a high point, and it resulted in great savings for the company. He retired as GM (Planning) CO on 30.9.2017. His wife, Linet is a trained teacher who had to leave her profession and become a homemaker, partly due to their transfers. His daughter, Lisa has cleared her ICSE exams with 92% and is now in Class XI, but still has a long way to go. She is an accomplished Bharatanatyam dancer and has also done her Trinity college grades in Piano and Keyboard.



## Mr. K.R. Venugopal

He expresses himself with a literary flourish, "Way back in 1958, when the entire heaven was astounded and shocked and the bewildered angels were looking at one another, the Almighty has sent a little star to earth near Kalady in Ernakulam Dist. of Kerala. The star had a vision in mind to reach the highest office from a humble beginning and struggled throughout his life. Forty years his service and studies moved concurrently. When he looks back, he could remember some of the multifarious stars whom he met during his journey and influenced a lot in his life. The train he boarded 32 years back took him to various Aviation units and Direct Market of BPCL and is reaching the final destination by 31.10.2017. He remembers some of his dearest acquaintances during his journey with BPCL. He still has energy in abundance and is looking forward to board a train for the next destination. He retired as Area Manager (I&C), Kozhikode.



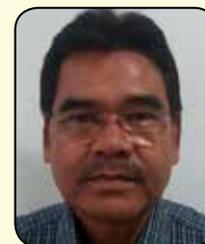
## Mr. K. Muralidharan

Having joined BPCL on 13.08.1984 in Lucknow Division, he has worked in various locations like Shakurbasti Installation, Irimpanam Installation in Ernakulam, Desur Depot, Irugur TOP etc. Though most of his career was in Retail operations, the inter-dependability between different SBUs has helped in his growth & development. He has worked with three generations of people in BPCL. Memorable moments were when he was the location In-charge, Desur Depot, and it was announced as the best Depot at the All India Level for 2013-14 and BPCL was elevated to Maharatna status. He retired as Sr. Manager Ops. (Retail) – Irugur on 31.10.2017. Cricket was his passion and he was honoured to play for Kerala Ranji Trophy, Calicut University, Palakkad District and Govt. Victoria College. He also played for BPCL from 1984 – 1987 in PSCB tournaments and later for Veteran PSCB Cricket Tournaments. His wife, M Rajani is a home maker, fond of painting, stitching and cooking. Their son, Mukesh is a Mech. Engineer, MBA from TAPMI Manipal and is currently working with Microsoft, Bangalore. Their daughter, Mahima is studying Psychology Triple Major at Christ University, Bangalore and is a very good classical dancer.



## Mr. Subroto Mondal

He speaks of his journey in BPCL, "It commenced in June 1984. I am greatly indebted to those colleagues who welcomed me and taught me the work culture of Bharat Petroleum & imbibed in me a sense of discipline, etiquette, punctuality and above all, taught me to be a good human being. In 1990, I was promoted to management and posted as Training Officer, Kolkata. I moved out in 1993 as Operations Officer at Rajbandh and since then have handled varied responsibilities in Operations, retiring as Sr. Manager Operations (Retail) on 30.11.2017. My wife, Ranjana is a housewife & has been a great support to me and my family. Without her unconditional support and innumerable sacrifices, my journey would have been incomplete. My daughter, Shriya is a B.Tech from Manipal and is presently working at Bengaluru with AIG. My son, Sushmit is in the 2nd year of B.Tech (Mech) at BIT Meshra, Ranchi. I have represented my school in basketball. I love to swim, watch old movies, play the guitar and go for long drives."



### Another Record for Dr. Bipinkumar Shah

“Indian Record Holders At World Stage”, the annual prestigious felicitation event was held on 12th November 2017 at Siri Fort Auditorium, New Delhi by ‘India Book Of Records’ in collaboration with various privileged Asian Book Record Organizations of Malaysia, Vietnam, Thailand, Cambodia, Laos and Indo-China Book of Records. The ‘Top 100 India Book Of Records’ holders were felicitated and our Dr. Bipinkumar Shah, GM Liaison & Coordination, Marketing Corporate CO was standing tall amongst these unique achievers for holding the record of ‘Longest Duration Of Service In a Public Sector viz. BPCL’.



### Vijay for Vijaya



During the 31st Malaysian International Open Masters Athletics Championship held at Sarawak, Kuching, Malaysia on 22-23rd July 2017, Ms. Vijaya Bhat (wife of Mr. U.S.N. Bhat, GM, BPRL) did India proud with her stellar performance by winning the Gold medal in the 3000 m walk and Silver medals in the 3000 m run and 1500 m run in the Championship. The event saw the participation of over 1000 athletes representing 19 countries. Vijaya has been regularly winning medals at various State / National / Open Masters Athletics Championships. Representing India at an international event was a dream come true and indeed a very proud moment. She gives credit for her success to her family for the full time support, encouragement, motivation apart from core fitness sessions which helped her to improve her fitness and endurance.

### Laudable Performance

Akshay, son of Ms. Shailaja Rao, Executive (Accounts) BPEC, is currently doing his MBA final year at the Sri Sathya Sai Institute of Higher Learning, Prasanthi Nilayam Campus, AP. He received the prestigious All Rounder Gold Medal for the academic year 2016-17 from the former Chief Justice of India, Shri M.N. Venkatachaliah who is also the Chancellor of the University, at the



XXXVI Annual Convocation held on 22.11.2017. This award is given to a student for his/her consistent exemplary conduct and behaviour in respect of duty, devotion and discipline; and highly commendable achievement in the system of integral education of the institute; with excellent performance in academics, and admirable participation in co-curricular items including sports, dramatics, music, self-reliance and spiritual activities.

### Obituary



Mr. Suyog V. Markandey, Team Member (UHS), CS & BD, CO, expired on 1.10.2017 due to an accident. He was only 32 years old. He is survived by his wife and son.



*Being green isn't time-consuming - it saves you money, and gives you a sense of satisfaction from making environmentally friendly choices.*

Method 1

Reduce Your Use of Materials and Energy

1. **Buy products with less packaging.** Buy bulk sizes of food or sanitary products, which saves on packaging. Vegetables such as potatoes, onions, peppers, tomatoes, beets; and fruits such as bananas, apples, plums, and melons can be packed together. 
2. **Take a reusable bag for shopping.** Use durable canvas or synthetic-fiber bags, a backpack, or a basket for shopping. A heavy-duty plastic bag that you use multiple times can serve the purpose almost as well.
3. **Do without disposables.** Use cloth nappies/ razors with replacement blades. For picnics, serve with re-usable plastic or wooden utensils and cutlery.
4. **Cut down on electricity use.**
  - Turn off or unplug any electrical appliances that aren't being used, such as the TV, radio, stereo, computer, lights, or chargers for cellphones.
  - Try to wash clothes by hand, and dry them outside as much as possible.
  - If you purchase appliances, such as dishwashers, washing machines, and dryers, choose ones that are rated with the Energy Star classification.
  - Replace all incandescent lightbulbs with CFLs and LEDs
  - Try towel drying your hair instead of blow-drying it.
5. **Use less water.**
  - Use a bucket for bathing.
  - Reduce your shower time to 5 to 10 minutes. Turn off the water when shampooing or scrubbing.
  - When you brush your teeth, turn off the tap between soaking and rinsing the brush.
6. **Stop junk mail and paper billing.** If you're receiving junk mail, call the sending company's 800 number, and ask to be removed from their mailing list. You can also request electronic billing instead of paper billing for all your utilities, member dues, and other periodical payments.
7. **Consider alternative transportation.** Try to walk, bike, or take public transport to school or work. If possible, invest in an electric or hybrid vehicle--these options are more fuel-efficient and emit less carbon into the atmosphere. Organize carpools
8. **Get some extra exercise by taking the stairs.**

Method 2

Reuse a Variety of Goods

1. **Save packing materials.** Hang on to any boxes, envelopes, and other packing materials from products you buy or receive in the mail and reuse them.
2. **Donate used clothing.** Regularly clear out your closet and house to find items you're willing to donate. 
3. **Purchase reusable products.** Favor food products packaged in reusable jars, bottles, and recyclable plastic bins. These can be useful for storing leftovers. Use nickel-metal-hydride (NiMH) rechargeable batteries to avoid contributing to the toxic waste source of disposable batteries.
  - Instead of buying bottled water, fill up a reusable plastic bottle.
  - Use washable fabric handkerchiefs and dinner napkins instead of disposable tissues.
4. **Save plastic and paper bags.** They're good for storing partially-used produce in the refrigerator, protecting fragile or potentially leaky items in a suitcase, and for general carrying around. Use a plastic shopping bag for small trashcans, instead of buying small garbage bags.
5. **Turn old materials into art.** Fabrics, papers, cardboards, metals, and plastics can all be easily used for arts and crafts.

Method 3

Getting Into the Recycling Habit

1. **Shop for recycled products.** Check the labels of paper, plastic, and metal products to see if they were made from recycled materials.
2. **Sort your recyclables.** Use separate waste bins or bags to hold glass, plastic and metal recyclable materials; another container for newspapers and cardboard. 
3. **Recycle old electronics.** Recycle old computers, cell phones, tablets, stereo equipment, and similar devices which contain toxic metals and other chemicals.
4. **Compost your food and yard waste.** Commonly composted materials include vegetable and fruit scraps, egg shells, straw, hair and fur, coffee grounds, tea bags, horse manure, grass and plant cuttings, and leaves. Avoid composting dairy products, meat and fish, cooked foods, weeds, tissues, treated or colored paper, and coal ash.

# SAFE WALKING HABITS

*We all walk on the road, but many accidents occur every day involving pedestrians, some of them fatal.*



- If there is no footpath, walk in a single file on the side facing oncoming traffic so that you are on double alert. You can see all the vehicles which approach and pass you down the road. If there is a chance of your being hit by an approaching vehicle from the front, you can manage to move away from the vehicle's path, if your reflexes are sharp. In case of slow moving vehicles (bicycles, carts, rickshaws), you can be sure of warding off danger and escape without being hit. Thus you will always be in position to keep an eye on errant vehicles.
- Do not rush out on the road from your house/ workplace. If younger children are with you, show them the safe way of walking on the road.
- When walking with young children keep them on the side, away from road traffic.

Follow these simple rules while walking on the road :

- If there is a footpath, always walk on the footpath. Don't get on to the carriage-way
- Footpaths may not be very wide at many places. So don't walk in groups. Do not walk more than two abreast.
- Even while walking on the footpath, be alert to cars and other vehicles making an entry into or exit from adjoining compounds. Also be alert for potholes, fruit skins, etc. You could step on them and fall.

## Clean India, Green India

*Be it your home or a public place,  
Make sure to throw the rubbish in the provided space.  
Encourage others to copy the idea,  
Then only we will achieve a 'Clean India, Green India'!*

*Monsoon, Summer, Winter - in all-  
Make sure to maintain cleanliness and hygiene even at a 'chaat stall'!  
Do it even if you stand alone as the right in front of the media,  
Then only we will achieve a 'Clean India, Green India'!*

*The government has also used their super brains  
By introducing the 'Swachh Bharat' campaign.  
Now it's your duty to spread the implementation in your area,  
Then only we will achieve a 'Clean India, Green India'!*

- Farha, daughter of F.R. Siddiqui, DGM (Vigilance), North



# Ageing Gracefully

*Don't let your age define you. Instead try to optimise opportunities for good health including physical, mental and social well-being through smart lifestyle choices.*

## A BALANCED DIET

Fruits, vegetables, whole grains and other plant-based food are rich sources of phytochemicals, beneficial compounds that help protect against age-related conditions like heart disease, high blood pressure and macular degeneration—a leading cause of blindness in the elderly. As you get older, your metabolism rate may get slower. Keep your body weight in check. Calcium and vitamin D are essential for good bone health. Good sources of calcium include low-fat dairy products, calcium-fortified soy milk, orange juice and fish. Consult your doctor before you begin any diet regimen as sometimes it may have to be tailored to suit the needs of your body.



## STAY ACTIVE

**Aerobic exercises:** Walking, jogging and swimming are all good forms of aerobic exercises. Get in a minimum of 20 to 30 minutes every day. Other exercises include yoga, Pilates, stretching and weights.

**Strength training:** When your muscles are strong, activities like getting out of a chair or holding a door open are much easier. If you decide to lift weights, start with low weights. Keep your weights in the same room as your television and do a few exercises while you watch. It is important to consult your doctor before you start strength training as it may not be a suitable form of exercise for some.

Regular exercise keeps you healthy, gives you sound sleep, reduces the risk of falls and broken bones and most importantly, it keeps you motivated and self-confident.

## QUIT SMOKING AND EXCESSIVE DRINKING

Quitting smoking is the single most important step towards enhancing the length and quality of life. Excessive consumption of alcohol may increase your risk of health problems.



## REGULAR CHECKUPS

Regular health exams and tests can help detect problems early.

## PRACTISE SAFETY HABITS

Make sure there are no slippery surfaces at home. Ensure there is proper lighting in the house. Wear shoes that help to avoid knee problems and provide better balance.



## MIND YOUR MEMORY

Some degree of forgetfulness is normal with age. If you experience mental lapses that interfere with daily life, contact your doctor. Serious memory problems or a decrease in cognitive function may be caused by a treatable, underlying condition such as dehydration, malnutrition or sleep deprivation or a medical problem like Alzheimer's disease or dementia. Like your body, your brain also needs exercise. Here are some tips:



**Be socially active:** Make new friends, try some community activities or learn a new skill. Reading goes a long way in keeping your brain active. Make notes whenever you feel that you may forget. Eat right.

**Hydration:** Six to eight glasses of water a day is recommended.

## EYE CARE

Get regular eye check-ups done. Cataract is clouding or opaqueness of the lens in the eye which leads to a decrease in vision and commonly affects older age groups.



## DENTAL CARE

Gum diseases, tooth decay and loss of teeth are the usual problems with older age groups. It is necessary to maintain good dental hygiene and meet your dentist for regular checkups.

## STEP OUT DAILY

Just stepping out of your house every day can help seniors live longer. This holds true irrespective of social and functional status, medical conditions, levels of physical activity or even impaired mobility. Getting out of the house frequently keeps older adults engaged with the outside world.



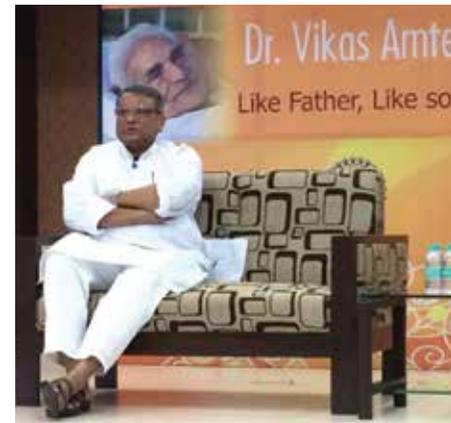
Source : The Week

**सिलीगुड़ी** स्थित भारत पेट्रोलियम के प्रादेशिक कार्यालय (रिटेल) एनजेपी टॉप का पेट्रोलियम एवं प्राकृतिक गैस मंत्रालय द्वारा राजभाषा संबंधी निरीक्षण किया गया। इस निरीक्षण का उद्देश्य कार्यालय द्वारा राजभाषा अनुपालन की प्रगति की समीक्षा एवं यदि कोई त्रुटी पाई जाती है तो उसे दूर करने के संबंध में सुझाव प्रदान करना था। यह निरीक्षण श्रीमती शोभना श्रीवास्तव, सहायक निदेशक राजभाषा, पेट्रोलियम एवं प्राकृतिक गैस मंत्रालय, नई दिल्ली द्वारा संपन्न किया गया। इस निरीक्षण के दौरान श्रीमती सुषमा जाधव, मुख्य प्रबंधक (हिन्दी) निगमित कार्यालय, सिलीगुड़ी कार्यालय से प्रादेशिक प्रबंधक श्री सुप्रतिम भट्टाचार्य उपस्थित थे। श्रीमती शोभना श्रीवास्तव जी ने कार्यालय द्वारा किए जा रहे हिन्दी के कार्यों को लगातार इसी तरह बनाए रखे जाने की भी बात कही। श्रीमती शोभना श्रीवास्तव जी का कार्यालय परिसर में डिपो प्रभारी श्री समर सन्याल, प्रबंधक परिचालन द्वारा पुष्पगुच्छ देकर स्वागत किया गया। प्रादेशिक प्रबंधक श्री सुप्रतिम भट्टाचार्य ने स्वागत भाषण प्रस्तुत किया।



## ईएसई फेस्टिवल - डॉ. विकास आमटे के साथ मुलाकात

डॉ. विकास आमटे एक सामाजिक कार्यकर्ता, महारोगी सेवा समिति, एमएसएस वरोरा के सचिव एवं बाबा आमटे के बड़े पुत्र हैं। बाबा आमटे एवं साधना ताई आमटे मानवाधिकार क्रूसेडर्स के प्रति किये गये कार्य के दो जीवित उदाहरण हैं। डॉ. विकास आमटे ने सरल शब्दों में बात करते हुए हमारे कर्मचारियों को बताया कि उनका मिशन सामाजिक रूप से अस्वीकृत लोगों के चेहरे पर मुस्कान लाना है। डॉ. विकास आमटे ने पुनर्वास के संबंध में आनंदवन में विभिन्न प्रयोग किए। सोमनाथ गांव को एक स्मार्ट गांव बनाया जहां पर बीमारी से मुक्त कुष्ठ रोगी एक साथ रहते हैं। आगे, उन्होंने हेमलकसा के बारे में बताते हुये कहा कि उनके भाई प्रकाश आमटे की देखभाल में यहां पर चिकित्सा सहायता, आवासीय विद्यालय इत्यादि सेवाओं को मुफ्त में प्रदान किया जाता है। डॉ. विकास आमटे ने कई पुरस्कार जीते हैं, वाशिंगटन विश्व ऊर्जा इंजीनियरिंग सम्मेलन में “वर्ष 2016 की अभिनव ऊर्जा परियोजना” के लिए अंतर्राष्ट्रीय पुरस्कार से सम्मानित किया गया है। उनका जीवन निःस्वार्थ सेवा से भरा है।



## कोयाली में हिन्दी कार्यशाला

कोयाली संस्थापन, बडोदरा में राजभाषा हिन्दी से संबंधी जुड़े कार्यों का निरीक्षण श्री विद्याधर जोग, प्रबंधक (हिन्दी) पश्चिम द्वारा किया गया। निरीक्षण के पश्चात मुख्य प्रबंधक परिचालन तथा कोयाली संस्थापन प्रभारी श्री नीतिन महात्मे की अध्यक्षता में हिन्दी कार्यान्वयन बैठक के साथ सभी अधिकारियों एवं कर्मचारियों के लिए हिन्दी कार्यशाला का आयोजन किया जिसमें 9 अधिकारी एवं 7 कर्मचारियों ने अपनी सहभागिता दर्ज की। श्री संदीप कोणकर ने सभी से निवेदन किया कि इस कार्यशाला का लाभ उठाकर हिन्दी पत्राचार का प्रतिशत बढ़ाने का प्रयास करें।



## नराकास राजभाषा पुरस्कार



कोलकाता क्षेत्रीय कार्यालय को इस वर्ष भी क्षेत्रीय कार्यालय वर्ग में राजभाषा कार्यान्वयन के क्षेत्र में श्रेष्ठ निष्पादन हेतु वर्ष 2016-17 के लिए “राजभाषा पुरस्कार” से नराकास द्वारा नवाजा गया।

श्री. राजीव दत्त राज्य प्रमुख (रिटेल), पश्चिम बंगाल राज्यपाल श्री केशरीनाथ त्रिपाठी जी से पुरस्कार ग्रहण करते हुए।



इंदौर में हुई नगर राजभाषा कार्यान्वयन समिति (नराकास) की अर्धवार्षिक बैठक में भारत पेट्रोलियम मांगलिया डिपो को हिन्दी के उत्कृष्ट कार्यान्वयन हेतु तृतीय पुरस्कार से नवाजा गया। सहायक निदेशक राजभाषा, गृह मंत्रालय श्री हरीश सिंह चौहान, सदस्य सचिव श्री विनोद पचपांडे, नराकास अध्यक्ष तथा इंदौर के 21 सार्वजनिक उपक्रमों के विभागाध्यक्ष/विभाग प्रमुख तथा राजभाषा समन्वयक इस अवसर पर उपस्थित थे।

## चेन्ने में नराकास प्रतियोगिता

नराकास, चेन्ने के तत्वावधान में, दक्षिण क्षेत्रीय कार्यालय, चेन्ने में नराकास के सदस्य कार्यालयों के बीच हिन्दी आशुभाषण प्रतियोगिता आयोजित की गई थी। इस प्रतियोगिता में अतिथि वक्ता तथा निर्णायक की भूमिका में नराकास चेन्ने के सदस्य सचिव श्री दीनानाथ सिंह, उप महाप्रबंधक, दक्षिण रेलवे, श्री मधुसूदन राव, प्रबंधक (रिटेल) दक्षिण तथा श्रीमती सुषमा जाधव, उप महाप्रबंधक (हिन्दी) निगमित, उपस्थित थे। निर्णायक गण एवं उपस्थित प्रतिभागियों का स्वागत, दक्षिण क्षेत्र की प्रबंधक हिन्दी श्रीमती एम एस मैथिली ने किया।





## ठेकेदार प्रशिक्षण

बीपीसीएल एमआर के एचएसई विभाग ने महाप्रबंधक (एचएसई) की अध्यक्षता में ठेकेदार स्थल पर सुरक्षा समिति की स्थापना की गई जिसमें बीपीसीएल निष्पादन एजेंसी के प्रतिनिधियों एवं ठेकेदार सुरक्षा पर्यवेक्षकों को भी शामिल किया गया। यह प्रशिक्षण श्री एस एन बोदले, वरिष्ठ प्रबंधक (अग्निशमन सेवाएं) द्वारा आयोजित किया गया था और इसमें ठेकेदार सुरक्षा पर्यवेक्षकों ने भाग लिया।

## भारतीय सीमा के संरक्षक द्वारा उरण का दौरा



भारतीय सेना की एक इकाई ने उरण एलपीजी टर्मिनल का दौरा किया जिसमें विभिन्न रैंक के 32 सैन्य अधिकारी शामिल थे। इन सैन्य अधिकारियों के लिए प्रशिक्षण सत्र की मेजबानी करना टीम उरण के लिए एक महान सम्मान था। श्री विलास पथराबे, टर्मिनल प्रबंधक के स्वागत भाषण के साथ कार्यक्रम शुरू किया गया। एवं उन्होंने सेना दल को उरण टर्मिनल और उसकी सुविधाओं के बारे में संक्षिप्त जानकारी प्रस्तुत की।

## ऑफसाइट मेगा मॉक ड्रिल



माननीय एलजी, दिल्ली के इच्छा के अनुसार राष्ट्रीय आपदा प्रबंधन प्राधिकरण द्वारा आपदा प्रबंधन प्राधिकरण के साथ मिलकर एनसीटी दिल्ली से भूकंप एवं अग्नि परिदृश्य पर मेगा मॉक ड्रिल का आयोजन किया गया।

## ► वेलनेस: पानीपत टीओपी

पानीपत टीओपी में एक वेलनेस कल्याण शिविर का आयोजन किया गया। इस शिविर का नेतृत्व पार्क अस्पताल, पानीपत के वरिष्ठ विशेषज्ञ एवं वरिष्ठ आहार विशेषज्ञ ने किया जिसमें स्वस्थ जीवन शैली के संबंध में विस्तार से बताया गया। इस शिविर में कुल 44 कर्मचारियों एवं अनुबंध कामगार ने भाग लिया।



## फाइब्रोस्कैन शिविर ◀

मुंबई रिफाइनरी में मुंबई सेन्टर ने एक फाइब्रोस्कैन शिविर का आयोजन किया। शिविर में जबरदस्त प्रतिसाद मिला एवं 112 कर्मचारियों के जिगर/लीवर स्कैन किए गए जिनमें से 27 के असामान्य परिणाम पाए गए। वोकहार्ट अस्पताल के डॉ. आनंद गुप्ते, गैस्ट्रोएन्टेरोलॉजिस्ट सलाहकार ने यकृत सिरोसिस एवं इसके रोकथाम के बारे में वार्ता चर्चा की।

## ► स्वास्थ्य जांच शिविर

जम्मू डिपो ने एसएमवीडी नारायण अस्पताल के साथ मिलकर एक स्वास्थ्य जांच शिविर आयोजित की जिसमें 100 हितधारकों से भी अधिक कर्मचारी चालक दल एवं ठेकेदार स्टाफ भी शामिल है, ने भाग लिया। इस अवसर पर क्षेत्रीय प्रबंधक श्री राजेश शर्मा एवं डिपो प्रभारी विरेन्द्र सिंह उपस्थित थे। साथ ही नारायण अस्पताल के वरिष्ठ सलाहकार ने शारीरिक फिटनेस के लिए दैनिक व्यायाम एवं योग के महत्व के बारे में जानकारी साझा की।



## दीर्घ सेवा



**श्री एन. प्रभाकर**

मुख्य महाप्रबंधक (ब्रांड एण्ड पीआर) - 35 वर्ष



**श्री आई.एस. राव**

कार्यपालक निदेशक (गैस) - 35 वर्ष



**श्री ई.ए. विमलनाथन**

कार्यपालक निदेशक (आईएण्डसी) - 35 वर्ष



**श्री अशोक गुप्ता**

मुख्य प्रोक्यूरमेंट अधिकारी (विपणन) - 35 वर्ष



**सुश्री मधुरा शेट्टी**

सचिव, निदेशक विपणन - 30 वर्ष



**श्री अजय तिवारी**

आई एंड सी विभाग - 30 वर्ष

## गलती को स्वीकार करो

गलती हमसे क्यों होती है ? गलती तो मानव स्वभाव है, गलती को स्वीकार न करना, यह थोथा अहंकार है। गलती को स्वीकार करो यह उन्नति की सीढ़ी है, चढ़ कर इसको पार करो । ।

गलती यदि कोई बताए, गुस्सा तुमको आता है, शत्रु नहीं वह मित्र तुम्हारा सच्ची राह बताता है। गलती एक छुपाने जाओ कहने पड़ते सौ-सौ झूठ इससे तो प्रेम के बंधन रिश्ते-नाते जाते छूट । ।

कभी न तुम आदर पाओगे, कभी न पाओगे विश्वास, बार- बार एक गलती सचमुच है लज्जा की बात । मन तुम एकाग्र करो आदर के तुम पात्र बनो, अब ना होगी कभी गलती ऐसा निश्चय आप करो । ।

सुश्री ऋतु कटारिया - रिटेल, नोएडा



## शोक संदेश



श्री अशोक पडवल, फायर ऑपरेटर, मुंबई रिफाइनरी का दिनांक 17.12.2017 को निधन हो गया। वे 57 वर्ष के थे। उनके परिवार में पत्नी, एक पुत्र एवं एक पुत्री हैं।



श्री हरिशचंद्र पाटील, क्राफ्ट्समैन, मुंबई रिफाइनरी का दिनांक 11.11.2017 को निधन हो गया। वे 58 वर्ष के थे। उनके परिवार में पत्नी एवं पुत्र हैं।



श्री किरपाल सिंह, ऑपरेटर, फील्ड नवेगाँव टीओपी का दिनांक 17.12.2017 को निधन हो गया। वे 49 वर्ष के थे। उनके परिवार में पत्नी, दो पुत्र एवं एक पुत्री हैं।



श्री एस बी महेश्वरन, वरिष्ठ निजी सहायक, करूर डिपो का दिनांक 24.11.2017 को निधन हो गया। वे 56 वर्ष के थे। उनके परिवार में पत्नी एवं दो पुत्री हैं।



श्री कार्तिक सिंह, ऑपरेटर, फील्ड बालासोर डिपो का दिनांक 02.05.2017 को निधन हो गया। वे 37 वर्ष के थे। उनके परिवार में पत्नी, दो पुत्र एवं एक पुत्री हैं।



श्री आर.चंद्रशेखरन, सहायक, तिरुनेलवेली डिपो का दिनांक 29.05.2017 को निधन हो गया। वे 53 वर्ष के थे। उनके परिवार में पत्नी एवं पुत्री हैं।



श्री शिव प्रकाश, ऑपरेटर फील्ड, मथुरा इंस्टालेशन का दिनांक 19.6.2017 को निधन हो गया। वे 58 वर्ष के थे। उनके परिवार में पत्नी एवं पुत्र हैं।



श्री प्रसाद एस. तेंडुलकर, प्रोसेस टेक्निशियन, मुंबई रिफाइनरी का दिनांक 19.09.2017 को निधन हो गया। वे 50 वर्ष के थे। उनके परिवार में पिता, पत्नी एवं पुत्री हैं।



श्री पी. एम. कांबले, लैब एनालिस्ट, मुंबई रिफाइनरी का दिनांक 17.07.2017 को निधन हो गया। वे 56 वर्ष के थे। उनके परिवार में पत्नी एवं एक पुत्र हैं।



श्री एस. आर. तांबे, जीओ (सर्विसेस) कैप्टिन, मुंबई रिफाइनरी का दिनांक 28.07.2017 को निधन हो गया। वे 58 वर्ष के थे। उनके परिवार में पत्नी, पुत्र एवं पुत्री हैं।



श्री अंबेरकर गणपत बालकृष्ण, एलवीडी, सीओ का दिनांक 29.07.2017 को निधन हो गया। वे 55 वर्ष के थे। उनके परिवार में पत्नी, पुत्री एवं पुत्र हैं।



श्री सदानंद वामन पेडणेकर, तकनीशियन (पी) मिरज डिपो, गोवा प्रादेशिक कार्यालय का दिनांक 05.08.2017 को निधन हो गया। वे 55 वर्ष के थे। उनके परिवार में पत्नी और दो पुत्रियाँ हैं।



श्री सी. एच. अनन्तेशा, ऑपरेटर (पी) (फील्ड), धारवाड, एलपीजी प्लांट का दिनांक 10.08.2017 को निधन हो गया। वे 54 वर्ष के थे। उनके परिवार में उनकी पत्नी है।



श्री डी. वेंकटेश, सहायक, क्षेत्रीय कार्यालय, चेन्नई का दिनांक 20.08.2017 को निधन हो गया। वे 54 वर्ष के थे। उनके परिवार में माता, पत्नी एवं पुत्री हैं।



श्री एस. एस. घडशी, परिचालन अधिकारी (एफसी-सीयू), मुंबई रिफाइनरी का दिनांक 9.9.2017 को निधन हो गया। वे 52 वर्ष के थे। उनके परिवार में माता-पिता, पत्नी एवं दो पुत्रियाँ हैं।



श्री जोसेफ अल्बर्ट, ऑपरेटर (फील्ड), चेरलापल्ली इंस्टालेशन का दिनांक 11.9.2017 को निधन हो गया। वे 47 वर्ष के थे। उनके परिवार में पत्नी, पुत्री एवं पुत्र हैं।



श्री एकनाथ भिकाजी पालांडे, जनरल ऑपरेटिव एलपीजी विभाग, मुंबई रिफाइनरी का दिनांक 25.9.2017 को निधन हो गया। वे 56 वर्ष के थे। उनके परिवार में पत्नी, पुत्री एवं पुत्र हैं।



श्री मोहन गोविंद साळवी, जनरल ऑपरेटिव कैप्टिन विभाग, मुंबई रिफाइनरी का दिनांक 22.12.2017 को निधन हो गया। वे 52 वर्ष के थे। उनके परिवार में पत्नी, एक पुत्र एवं दो बेटियाँ हैं।

हम शोक संतप्त परिवार के सदस्यों के प्रति अपनी शोक संवेदनाएं व्यक्त करते हैं एवं ईश्वर से प्रार्थना करते हैं कि उनकी आत्मा को शांति प्रदान करें।

# जीवन का आनंद -आनंदवन



किसी एक व्यक्ति में इतना विशाल करने की क्षमता हो सकती है, किसी एक व्यक्ति में इतना अदम्य साहस और बला की सहनशीलता, धैर्य और आत्मविश्वास की पराकाष्ठा हो सकती है ये आनंदवन गए बिना समझा ही नहीं जा सकता। दुनिया से अलग एक अनोखी, सहज, सुंदर, निःस्वार्थ, परोपकारी दुनिया मानो हमें गहरी नींद से झकझोर कर जगा देती है और हम आश्चर्य के साथ ही आत्मग्लानि के सागर में डूब जाते हैं और वहाँ जाने वाले हर व्यक्ति के मुंह पर शर्तिया एक ही बात आती है – कहाँ ये और कहाँ हम। शब्दकोश के सारे अर्थवान शब्द भी प्रशंसा में कम पड़ जाएं समाज सेवा का ऐसा मंजर सामने यथार्थ रूप में हमें हमारी तुच्छता का अहसास करा जाती है।

अत्यंत वैभवशाली, सम्पन्न घराने में जन्म लेने वाले मुरलीधर देवीदास आमटे यानि हम सब के बाबा आमटे ने अपने जीवन की आहुति देकर जिस जगह को अपने रक्त से सींचा वो आनंदवन आज उनकी चौथी पीढ़ी को, वहाँ पल्लवित, पुष्पित होते देख रही है, शायद यही बाबा आमटे के लिए सर्वोच्च संतोषप्रद बात होगी। जिस बीज को उन्होंने अपने जीवन काल में ही वृक्ष बनाया उससे असंख्य पेड़ निकलकर आज आनंदवन में चारों ओर हरियाली बिखेर रहें हैं।

हम अपनी 3 दिवसीय आनंदवन यात्रा के लिए अनेक कौतुहल के साथ रवाना हुए। ट्रेन में साथी यात्रियों में से अधिकतर बड़े-बड़े ग्रुप में आए हुए थे जिनकी मंजिल आनंदवन ही थी। मुंबई से वरोरा तक की यात्रा सम्पन्न कर सुबह 8 बजे हम आनंदवन पहुंचे और जैसे ही मुख्य द्वार के अंदर प्रवेश किया वैसे ही मानो एक अलग सी दुनिया के दरवाजे हमारा स्वागत कर रहे थे। “पवित्र” छोड़कर दूसरा कोई शब्द मन में नहीं आता ऐसा आनंदवन हमें अनुभवों के अलग सागर में ले जा रहा था। आनंदवन से संबंधित असंख्य बातें हमें विविध पुस्तकों में मिलती हैं और अब तो ऑन लाइन की दुनिया में सब कुछ एक क्लिक पर ही उपलब्ध हो जाता है। महरोगी सेवा समिति (वरोरा) के अंतर्गत चन्द्रपुर जिले में आनंदवन, हेमलकसा और सोमनाथ ये तीन मूलभूत

प्रकल्प बाबा आमटे के जीवनकाल की असामान्य उपलब्धियां हैं। इनमें से आनंदवन मूलरूप से कुष्ठ रोग से पीड़ित लोगों को समर्पित है, हेमलकसा में आदिवासियों को मुख्य धारा में लाने का अचंभित कर देने वाला प्रयास अविरत जारी है और सोमनाथ में बंजर, अनुपजाऊ पड़े पत्थरों के जंगल को मधुवन में बदलकर भरण-पोषण के लिए कृषि योग्य बनाने का श्रेय इस महामानव परिवार को जाता है।

बाबा आमटे और साधना ताई (उनकी पत्नी) ने न केवल कुष्ठ रोगियों का इलाज किया जिसे आज भी लोग हिकारत की नजर से देखते हैं बल्कि सबसे महान कार्य किया वो है इन रोगियों को इंसान समझना, उनके आत्म सम्मान को बनाए रखना और नए सिरे से जीवन को संवारने में अपना सम्पूर्ण जीवन दांव पर लगा देना। न केवल उनके रोग दूर किए गए बल्कि उनके जीवन यापन के साधन भी जुटाए गए। कुष्ठ रोग से पीड़ित व्यक्ति जब एक बार ठीक हो जाता है तब वह क्या करे यह बहुत बड़ा सवाल सामने होता है क्योंकि समाज, परिवार, सगे-संबंधी सभी उनका बहिष्कार कर चुके होते हैं और भूले भटकें अगर घर ले भी गए तो लगातार उपेक्षा और एक अनदेखे भय की मार से त्रस्त होते हैं। दुनिया उनकी तरफ पीठ कर चुकी होती है और वे



स्वस्थ हुए रोगियों द्वारा रोगियों की सेवा

मिल-जुल कर बनाए खाना



यदि रोग पर मात कर भी लें तो भी अपनों के बदल चुके व्यवहार से पूरी तरह टूट जाते हैं और वापस आनंदवन का रुख करने लगते हैं। ऐसे में बाबा आमटे ने जो किया वो किसी देवी शक्ति की कृपा से कम नहीं था। उन्होंने इन लोगों की इस प्रकार से व्यवस्था की, कि आज वे सर उठा कर सबके साथ जी पाने में सक्षम हैं। आत्म-निर्भर और स्वच्छ भारत के आज के नारे को दशकों पहले साकार करने वाले गाँव “आनंदवन” ने उन्हें न केवल स्वावलंबी बनाया अपितु दूसरों को प्रेरणा, हिम्मत और साहस देने का अत्यंत उच्च कोटि का काम भी किया। आनंदवन में खेत-खलिहान, कार्यशालाएं, बुनकर विभाग, मशीनरी विभाग, गोशाला, डेयरी विभाग, सौर ऊर्जा के पैनल, खेती के लिए ग्रीन हाऊस प्रौद्योगिकी सब कुछ विकसित किया गया है और ये अतुलनीय काम किया है बिना उँगलियों के हाथों ने, अपाहिज अंगों और काँपते हाथों ने। कुष्ठ रोग से पीड़ित व्यक्ति जब इस बीमारी से मुक्त हो जाता है तब वह रोगी नहीं रहता। वह समुदाय में काम करने वाला सदस्य बन जाता है जो खेत-खलिहानों, कार्यशालाओं में काम करने लगता है जहां नाना प्रकार की चीजें बनती हैं। धीरे-धीरे ये इतने कुशल हो गए कि कार्पेट, ग्रीटिंग कार्ड, फल, सब्जियाँ, हाथ से बने कपड़े, अलमारियाँ, मेज, कुर्सी आदि बाजार में बिकना शुरू हो गया और आय के स्रोत खुलने लगे। आज इनके पास रोटी, कपड़ा और मकान की आधारभूत सुविधाएं मौजूद हैं। एक के बाद एक स्कूल और कॉलेज निर्मित होते गए। नए भवन बनाए जाने लगे, पुराने भवनों का जीर्णोद्धार होता गया। नए अध्ययन और अनुसंधान, नई कला और उद्योग आते गए। जब तक कि दुनिया को इसकी खबर हो, समाज द्वारा परित्यक्त लोगों ने एक ऐसी दुनिया बना ली थी जो किसी पर निर्भर नहीं है। रोगी बनकर आए लोग यहाँ शिक्षक, मार्गदर्शक, जन-संपर्क अधिकारी बन कर आजीवन यहीं रह गए और अब तो गाँव के प्रधान तक चुने जा चुके हैं और सही मानो में इन्होंने आनंदवन को



कार्पेट बुनाई

आत्म-निर्भर बना दिया है। आनंदवन मेरे हिसाब से एक ऐसी गंगोत्री बन चुका है जहां लोग खुद को मानसिक रूप से साफ करने आते हैं।

आनंदवन केवल कुष्ठ रोगियों के पुनर्वास से ही संबन्धित नहीं है, बल्कि एक आदर्श खेती-बाड़ी केन्द्र, एक अच्छा जल संचय केन्द्र, गोबर गैस प्लांट, कृषि केन्द्र जिसमें कृषि कॉलेज के साथ-साथ कला, विज्ञान एवं वाणिज्य की विधाओं के महा विद्यालयों के अलावा नेत्रहीन विद्यालय, वृद्धाश्रम भी मौजूद है जिसके चलते हजारों लोगों, स्कूल के बच्चों और वहाँ छात्रावास में रहने वालों को तीन वक्त का खाना निःशुल्क परोसा जाता है। दिव्यांगों की शरण-स्थली, महाराष्ट्र के कलाकारों और विद्वानों की मिलन स्थली भी है आनंदवन। अपने समय के विश्व प्रसिद्ध कलाकारों ने न केवल अपनी कला का जलवा बिखेरा बल्कि मुक्त हस्त से दान भी दिया और अब तो इनका अपना स्वराज्य नामक ऑर्केस्ट्रा भी है जहां सारे दिव्यांगजन मंझे कलाकारों की तरह आपको अपनी कला से मंत्रमुग्ध कर देते हैं।



स्वराज्यदवन ऑर्केस्ट्रा

उल्लेखनीय है कि बाबा आमटे मानवता को ही धर्म मानते थे और बिना किसी भेद-भाव के उन्होंने सभी धर्मों के लोगों की एकसमान सेवा की और ये उनकी दूरदृष्टि ही थी जिसने किसी भी धर्म से संबंधित फोटो या मूर्ति आनंदवन में लगाने की इजाजत नहीं दी, और आज के माहौल में ये कितना सटीक है इसका अंदाज़ा आप खुद लगा सकते हैं।

इसी सेवा भाव से बाबा आमटे के सुपुत्र डॉ विकास और डॉ प्रकाश आमटे और उनकी पत्नियां क्रमशः डॉ भारती और डॉ मंदाकिनी आमटे और इनकी संताने क्रमशः कौस्तुभ, डॉ शीतल, डॉ दिगंत, अनिकेत इस विरासत को आधुनिक साज सज्जा के साथ सफलतापूर्वक आगे ले जा रहे हैं। आनंदवन ने मरीजों और गरीबों के उत्थान के साथ-साथ पर्यावरण संरक्षण, नागरिक अधिकार, सामाजिक सुधार, स्वास्थ्य एवं मानवाधिकार तथा आर्थिक उन्नयन जैसे असाधारण कार्य उनकी विचारधारा से प्रभावित देशी और विदेशी लोगों की मदद से हकीकत में तब्दील किए हैं। अपने बच्चों के साथ आनंदवन जरूर जाएँ और खुद ही देखें कि जीवन कैसे जीना चाहिए, बिना डरे, बिना थमे, रुकावटों पर मात करते हुए आगे बढ़ने का नाम है आनंदवन।

कैसे पहुँचे : रेल से, विमान से

दूरी : वरोरा से 2 कि मी और नागपुर से 110 कि मी (2 घंटों की ड्राइव) नागपुर के नजदीक चंद्रपुर जिले में है वरोरा गाँव

ज्योति कुंदर - हिन्दी कक्ष, पश्चिम

चित्र - साभार आनंदवन साइट

# जीवन की रीत निराली है !

जीवन की रीत निराली है,  
हर दिन इक नई कहानी है ।  
कभी ये हंसना सिखाती है,  
कभी दुख से सबको रुलाती है ।

कितने गहरे, कितने सुरीले,  
रंग रंगीले, सुर अलबेले ।  
इंद्रधनुषी है ये सारे, सरगम के मेले,  
सप्त रंग में, सप्त सुरों में झूम झूम खेले ।

जीवन का हर रंग, हर स्वर कुछ कहता है.  
सबको रंग लो इक रंग में, राह दिखाता है ।  
कोई न छूटे, कोई न रूटे, भय नहीं रहता है  
लय से लय तक हर पल को वो साथ निभाता है ।

जीवन की हर सुबह सुहानी, शाम रूहानी है,  
जीवन के हर पल को समझो कितनी निराली है ।  
जीवन इक सरिता भी है, जो बस बहती रहती है,  
जीवन की जो बगियाँ है क्या खूब महकती है ।

कई इरादे, कई सपने, होने को है अपने,  
पूर्ण करें जब सही वक्त हो, सही लक्ष्य को थामे ।  
कुछ तो पूरे हो जाते हैं, कुछ रहते हैं अधूरे,  
आस न छोड़ो, फिर से संभलों, कर लो दूर अंधेरे ।

पग पग चलती, पंख पसारे, जीवन के ये रंग निराले  
कभी ना छूटें ये रंग सारे, जीवन के झिलमिल ये सितारे,  
थाम के उसकी उंगली प्यारे, चलो चले सब मिलके सारे,  
लुत्फ उठा लें इस जीवन का, कोई न जाने कब हो न्यारे-वारे ।

जीवन की रीत निराली है,  
हर दिन इक नई कहानी है ।  
कभी ये हंसना सिखाती है,  
कभी दुख से सबको रुलाती है ।

सामली शंकरराव उईके, आई एण्ड सी, नागपुर

## और हमने हिन्दी भाषा को दिल से अपनाया

हिन्दी है हमारी जान, हिन्दी है हमारी शान  
हिन्दी है हमारे भारत देश की, असली पहचान  
इसलिए तो संविधान ने, राजभाषा का दर्जा दिया  
-- और हमने हिन्दी भाषा को दिल से अपनाया ।

बम्बई से कोलकाता, या कश्मीर से कन्याकुमारी  
राजभाषा हिन्दी अब, लग रही है सभी को प्यारी  
बोलने-समझने में आसान, हर एक ने प्रयास किया  
-- और हमने हिन्दी भाषा को दिल से अपनाया ।

नायक नायिकों के लिए है, यह अजब मोहमाया  
तेजी से करोड़पति होने का रास्ता, हिन्दी ने दिखाया  
हिन्दी चित्रपटसृष्टि ने तो इसे, देशभर फैलाया  
-- और हमने हिन्दी भाषा को दिल से अपनाया ।

राजभाषा विभाग गृहमंत्रालय, भारत सरकार का  
पुरी कोशिश कर रहा है, हिन्दी प्रसार-प्रचार का  
संपूर्ण भारत और विश्व में छाएँ, हिन्दी की साया  
-- और हमने हिन्दी भाषा को दिल से अपनाया ।

हिन्दी प्रसार हेतु बीपीसीएल ने, खोला है हिन्दी विभाग  
सुषमाजी और विद्याधरजी, चला रहें हैं अपना दिमाग  
कर्मचारियों ने भी हिस्सा लेकर, पूरा सहयोग दिया  
-- और हमने हिन्दी भाषा को दिल से अपनाया ।

आज इस सम्मेलन में, एक साथ हम लेते हैं शपथ  
हिन्दी भाषा को निरंतर बढ़ावा, यही हमारा मनोरथ  
हिन्दी की सेवा करने का, अब सही वक्त आया  
-- और हमने हिन्दी भाषा को दिल से अपनाया ।

सुनील शेटकर, बीपीसीएल (बिपेक), खारघर



## The 'MAR' Quiz

*All the answers have 'MAR' at the beginning or at the end.*

1. A delightful 'Alice in Wonderland' character
2. A long distance running race, of about 42 kms
3. A cocktail made with tequila and citrus fruit juice
4. A large African stork with a massive bill and large neck pouch
5. Actor who played an iconic role in 'The Godfather'
6. Traditional Mexican folk music performed by strolling musicians
7. A carnival held in some countries before Lent
8. A strong, sweet liqueur made from small black Dalmatian cherries
9. Principal character in Shakespeare's play, Julius Caesar
10. Hereditary disorder of the connective tissue, resulting in long & thin digits
11. German philosopher /economist, whose works formed the basis of Communism
12. A puppet worked by strings
13. Group of mammals whose young are carried in their mother's pouch
14. Poem by Samuel Taylor Coleridge -The Rime \_\_\_\_\_
15. A preserve made from bitter oranges
16. Gathering information about consumers' needs and preferences
17. Portuguese city which was the headquarters of the Order of the Knights Templar
18. A member of the princely and military sects of Maharashtra
19. Beautiful actress of 'Samson and Delilah' fame
20. Losing one's mental faculties
21. A court order freezing a debtor's assets, usually to prevent them being taken abroad
22. Movie on British retirees, 'The Last Exotic \_\_\_\_\_ Hotel
23. A complex and difficult situation
24. A butter substitute made from vegetable oils or animal fats
25. Former Prime Minister of the UK, called the 'Iron Lady'

**Last Date is 15th May, 2018**

**Name**

**Location**

**Staff no.**

# *Romancing the Stone*

